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**1    Methodological aspects of multi-criteria decision analysis for policy**  
**2    support:**  
**3    A case study on pharmaceutical removal from hospital wastewater**

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**9    Keywords: (D) Decision analysis, multi-attribute utility theory, elicitation, uncertainty**  
**10   modeling, sensitivity analysis, source control**

**11   Abstract**

**12   Decision making in public and political contexts can be complex. Multi-attribute**  
**13   value/utility theory (MAVT/MAUT) can support such decision processes by providing a**  
**14   transparent framework that helps focusing on objectives and corresponding degrees of**  
**15   achievement by different alternatives.**

**16   Eliciting preferences with MAVT/MAUT can be time consuming and cognitively**  
**17   challenging. Therefore, it might not be feasible to elicit full preference functions with**  
**18   standard methods. To deal with this problem, we suggest a simplified elicitation**  
**19   procedure that combines (a) the elicitation of values instead of utilities at lower-levels of**  
**20   the objectives hierarchy and conversion to utilities to consider risk attitudes at**  
**21   appropriate higher levels, (b) the use of linear value functions for sub-objectives with**  
**22   minor effects on the overall value, and (c) sensitivity analyses to check the robustness of**  
**23   results regarding these assumptions and the elicitation process in general. Furthermore,**  
**24   we developed a modified Swing procedure (“Reversed Swing”) to elicit weights for cases**  
**25   in which the hypothetical alternatives of the conventional Swing technique are unrealistic.**

**26   We applied this procedure to a case study on pharmaceutical removal from wastewater**  
**27   of a typical Swiss hospital involving 13 stakeholders. Aim of the interdisciplinary research**  
**28   group was to assess a large bundle of combinations of novel point source measures.**  
**29   The ultimate policy objective was to develop consensus solutions which are acceptable**  
**30   to all important stakeholder groups. We hope that the suggested simplified procedure**  
**31   stimulates the application of transparent and conceptually satisfying decision support**

methods in environmental management, which is needed to justify policy decisions to the public.

## 1. Introduction

Aims of multi-criteria decision analysis (MCDA) for policy support are to facilitate a fair discussion about different management options, to address different points of view of stakeholders, and to provide information about consequences of different options. This includes the quantification of the prediction uncertainty and the valuation of consequences by stakeholders. Furthermore, by allowing for an analysis of the causes of poor valuation results of certain alternatives for certain stakeholder groups, MCDA should help to stimulate the process of creating new options that are acceptable to all. The ultimate goal may be to guide an equitable process for finding an alternative that - to the best scientific knowledge and to an acceptable degree - fulfills the objectives of various stakeholders and for transparently communicating the reasons for this decision.

Policy decisions are especially difficult if they are embedded in complex institutional settings and involve many parties with different perspectives. Further challenges are high uncertainties in the prediction of consequences and conflicting objectives. MCDA techniques are very suitable to deal with these problems in a structured way. This is of particular importance in cases where stakes are high and/or the decision is intellectually difficult, or the value elicitation results or the consequences of alternatives are uncertain (Von Winterfeldt and Edwards, 1986). Systematic reviews of application fields of decision analysis between 1970 and 2001 reported in operations research journals are given in Corner and Kirkwood, (1991) and Keefer et al., (2004). Kiker et al., (2005) review MCDA applications to environmental decision making.

In this article, we report about a test of the applicability of MCDA in a real case study that includes the challenges discussed above. The decision concerns the introduction of point-source measures that decrease pharmaceutical concentrations in the wastewater of a typical Swiss hospital. Today, pharmaceuticals are not fully eliminated in wastewater treatment plants; their presence in water bodies is giving rise to concern (e.g., Ankley et al., 2007; Kolpin et al., 2002). Besides upgrading treatment plants (Joss et al., 2008), a possible approach is to reduce the pharmaceutical load coming from important point sources, such as hospitals. While technical-engineering options are being intensively researched (e.g., Beier et al., 2010; Lenz et al., 2007, [www.pills-project.eu](http://www.pills-project.eu)), including stakeholders in the decision process has so far mostly been neglected. However,

societal acceptance is crucial to policy makers who must decide whether (public tax) investments to remove pharmaceuticals are worthwhile. In our interdisciplinary project we involved 13 stakeholders and evaluated 68 combinations of technical alternatives based on nine different objectives. The more technical results are presented in Escher et al., (2011) and Lienert et al., (2011). In this article, we focus on the methodological challenges of the MCDA procedure.

To support this decision, we chose multi-attribute value and utility theory (MAVT/MAUT) due to the following four properties: Since it is founded on fundamental axioms of rational choice (Savage, 1954; Von Neumann and Morgenstern, 1947; Von Winterfeldt and Edwards, 1986), results are justifiable, which is important for policy decisions that have to be defended in the public arena. Second, the uncertainty of predictions and the risk attitudes of the decision makers or stakeholders can be handled with MAUT. This is again very important for complex policy decisions, where the consequences of different alternatives (e.g. management options) can not be predicted precisely. Third, it can deal with a large number of alternatives without an increase of the elicitation effort compared to a study with a smaller number of alternatives. The reason is that value and/or utility functions are elicited from the decision maker or stakeholder independently from the alternatives based on his or her preferences about the fulfillment of the different objectives. All that needs to be known for preference elicitation is the range of each attribute over all alternatives, i.e., the best- and worst-possible level of each attribute. The elicited value and/or utility function are then used to evaluate the alternatives. Therefore, the number of alternatives is irrelevant for the elicitation procedure and any number of additional alternatives can be introduced at later stages as long as their most-extreme outcomes stay within the ranges of the attributes defined for preference elicitation. Hence, the fourth argument for using MAVT/MAUT is that we want to be able to include new alternatives at any stage of the decision procedure (Keeney, 1992) without the need for re-eliciting preferences and without changing the ranking of the old alternatives. The creation of such new alternatives, in particular alternatives with a higher consensus potential, can be stimulated by the decision analysis and might even be one important objective of the whole process.

Areas where MAVT and/or MAUT have been applied to environmental decision making include forest management (reviewed by Ananda and Herath, 2009, Hayashida et al. 2010), natural resource management (reviewed by Mendoza and Martins, 2006), different fields of water management (reviewed by Joubert et al., 2003; Linkov et al.,

2006) and river management (e.g., Corsair et al., 2009; Reichert et al., 2007; Ríos-Insua et al., 2006).

Other commonly used decision support methods do not exhibit all of the four properties discussed above and were therefore not considered in this study. This applies to outranking procedures (PROMETHEE (Brans et al., 1986; Brans and Vincke, 1985), see discussion by Mareschal et al., 2008), ELECTRE (Roy, 1996), see discussion by Wang and Triantaphyllou, 2008), and the Analytic Hierarchy Process (AHP (Saaty, 1980), see discussion of Bana E Costa and Vansnick, 2008; Dyer, 1990; Perez et al., 2006).

Many textbooks introduce MAVT and/or MAUT, (e.g. Belton and Stewart, 2002; Clemen, 1996; Eisenführ et al., 2010; Keeney and Raiffa, 1993). However, eliciting preference functions for complex decisions with many objectives is intellectually challenging and time consuming. Important policy stakeholders usually have very limited time, and it may be necessary to simplify the elicitation task (e.g. Janssen, 2001; Stewart, 1995). However, elicitation is prone to cognitive biases (Borcherding et al., 1991; Hamalainen and Alaja, 2008; Krzysztofowicz and Duckstein, 1980; Weber and Borcherding, 1993; Weber et al., 1988). This problem is aggravated by the introduction of inadequate simplifying assumptions that could further distort the modeled stakeholder preferences and produce deceptive results.

The intent of this paper is to simplify MAVT/MAUT-methodologies in such a way that they become better applicable in multi-faceted decision problems in a public context, where the textbook procedures reach their limits. We strongly believe that further development in this direction is needed rather than to compromise on the validity of procedures, which may result in serious violations of the axioms of decision theory. We therefore worked on a conceptually satisfying elicitation procedure that is doable in face to face interviews within a time frame of a few hours. We demonstrate its applicability in the case study. It deals with high prediction uncertainty and shows how the influence of simplifications can be evaluated by sensitivity analyses.

In section 2 we describe methodological aspects of the decision support approach. We present the case study and major results in sections 3 and 4. In section 5 we discuss the applicability of the elicitation procedure and draw conclusions in section 6.

## **2. Decision Support Methodology**

A decision support process for policy advice based on MAVT/MAUT can be structured according to Figure 1 (modified after e.g. Clemen, 1996; Eisenführ et al., 2010). For



clarity, we only drew the main arrows, more iterations may be appropriate. A particular challenge is the elicitation of the preference function (step F in Fig 1). We therefore focus on performing this task with minimizing the time requirements for individual stakeholder elicitations. In particular, we assume that objectives have already been elicited and structured hierarchically (step C in Fig. 1) and that the quantitative preference elicitation should be based on this hierarchy.

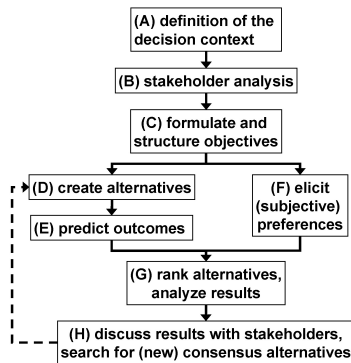


Fig. 1: Scheme of the decision support process

## 2.1 Challenges of preference elicitation

Empirical research indicates systematic deviations of individuals from rational behavior as formulated in MAVT/MAUT in actual intuitive decision making (e.g. Allais, 1953, summarized in Eisenführ et al., 2010). This led to the development of descriptive preference theories that account for this behavior (e.g. Birnbaum, 2008; Gregory and Keeney, 2002; Kahneman and Tversky, 1979). Despite these deviations of actual decision making from rational behavior as formulated by MAVT/MAUT, rational decision theory may still be a good choice as a basis for public decision support as its purpose in this application area is to support decision making that can be justified with rational arguments. Despite the use of rational decision theory, the elicitation procedure must be designed carefully to avoid biases investigated in behavioral decision research. Below, we suggest ways to handle critical steps.

When considering uncertainty in the prediction of outcomes, the risk attitude of the decision maker has to be included to rank alternatives. This requires eliciting a utility function. To disentangle strength of preference and (relative) risk attitudes (Dyer and Sarin, 1982), it is often recommendable to elicit value functions and switch to utilities at an adequate hierarchy level of the objectives hierarchy. This has the additional advantage that it makes it possible to elicit the preferences regarding certain branches of

the objective hierarchy from experts (who may be better in assessing the degree of fulfillment of sub-objectives that may be based on technical attributes) without having to adopt their risk attitudes. The risk attitudes and trade-offs to other branches at higher levels of the objectives hierarchy can then be elicited from stakeholders or decision makers (Abbas, 2010; Barron et al., 1984; Dyer and Sarin, 1979; Keeney and Raiffa, 1993; Sarin, 1982).

The elicitation procedure can be decomposed as follows:

- (I) Elicit value or utility functions for lowest level sub-objectives.
- (II) Determine appropriate aggregation methods for values or utilities at higher hierarchical levels; elicit aggregation parameters.
- (III) If values were elicited, convert them to utilities at appropriate levels of the objectives hierarchy.

This procedure has the additional advantage that eliciting value functions is much easier and less prone to cognitive biases since one has only to compare different outcomes and not lotteries of outcomes. Furthermore the predicted probability distributions of values offer additional insight to expected utilities.

## **2.2 Elicit value or utility functions for lowest level sub-objectives**

Value functions measure the degree of fulfillment of an objective on a scale between 0 and 1. Measurable (i.e., interval scale) value functions are required for quantifying trade-offs in the next step. Single-attribute value functions can be elicited with standard methods (e.g., Fishburn, 1967; Von Winterfeldt and Edwards, 1986). We find the Midvalue Splitting (Bisection) method most appropriate. It leads to more reliable results than Direct Rating and might be easier to apply than the Difference Standard technique. Crucial parts of elicitation are consistency checks and some training to avoid the goal-directed bias (e.g., Martin et al., 2000). Otherwise, interviewees often state that the midvalue point is close to the preferred endpoint because they do not focus on improvements but on final outcomes.

Many applications assume that the degree of fulfillment of the objective depends linearly on the attribute level. This assumption is certainly not valid for the many examples with decreasing marginal values (e.g., for income). However, in decisions with many objectives, proper elicitation of value functions for all sub-objectives might be unrealistic. As a compromise, we suggest to elicit value functions only for the most important sub-objectives, assuming linear functions for those which have a significantly

smaller influence on the overall value. The influence of this simplification must be checked by sensitivity analyses a posteriori.

The most common methods to directly elicit single-objective utility functions are the Certainty Equivalent and the Variable Probability methods (Eisenführ et al., 2010; Von Winterfeldt and Edwards, 1986). However, both techniques compare lotteries with certain outcomes. We see this as disadvantage, since people facing this extreme choice often intuitively violate the independence axiom (Allais Paradox; Allais, 1953). In policy decisions, usually all consequences of alternatives have some uncertainty. We therefore suggest using elicitation procedures where two lotteries are compared such as the Trade-Off technique (Bleichrodt et al., 2001) or simplifications of this technique.

### 2.3 Aggregation of value/utility functions

The by far most popular aggregation technique is additive aggregation, i.e., that the value  $v$  at a higher hierarchical level is the weighted average (or weighted arithmetic mean) of the values  $v_i$  of the sub-objectives.

$$v_{\text{add}} = \sum_{i=1}^n w_i v_i \quad (1)$$

Here,  $v_{\text{add}}$  is the aggregated value,  $v_i$  is the result of the value function characterizing the fulfillment of the sub-objective  $i$  at the lower level dependent on attributes,  $w_i$  is the weight of the sub-objective  $i$ . The weights sum to unity.

Additive aggregation implies that a low value of one sub-objective can be compensated by large values of other sub-objectives. Therefore, this aggregation technique must fulfill relatively strong independence conditions (Dyer and Sarin, 1979; Keeney and Raiffa, 1993), which must be verified in each case. It is useful to decompose objectives into sub-objectives such that objectives are preferential-independent and the assumptions of additive aggregation are approximately fulfilled, whenever this is possible.

In cases where the compensation effect of additive value functions is not appropriate, other aggregation methods must be used. Examples are multiplicative aggregation (Dyer and Sarin, 1979; Keeney and Raiffa, 1993), requiring weaker independence conditions, the Cobb-Douglas function (Cobb and Douglas, 1928; Varian, 2010) commonly used in microeconomics, which is the weighted geometric mean, worst case aggregation, or mixtures. We found few applications of these in complex decision support studies (but see Duckstein et al., 1994; Keeney and Wood, 1977; Raju and Vasan, 2007; Torrance et al., 1996) although we think that there are cases in which approximate additivity cannot

be achieved through a good choice of sub-objectives (e.g. if the sub-objectives describe complementary properties that should all be achieved to get a good fulfillment of the overarching objective). In addition to finding an adequate aggregation function, parameter elicitation of such more complex aggregation methods needs more research.

#### **2.4 Elicitation of weights, the Trade-Off and Swing methods**

Two standard techniques to estimate the parameters of additive aggregation, the weights  $w_i$ , are the Trade-Off and the Swing methods, described e.g. in Eisenführ et al., (2010). In the Trade-Off method, weights are calculated by searching indifference between outcomes that differ in two attributes. The literature and own experience indicates that the questions are rather difficult to answer (Borcherding et al., 1991), but comparatively reliable and theoretically most defensible (Martin et al., 2000). If there are many objectives, this method might be too time-consuming. The Swing method uses a reference state in which all attributes are at their worst level and let the interviewee assign points to states in which one attribute moves to the best state. The weights are then proportional to these points. This method is often used (e.g. Von Winterfeldt and Edwards, 1986). It is fairly fast and interviewees readily give answers. This is an advantage, but holds the risk that people respond without thoroughly considering the consequences of their answers. Another advantage of the Swing method is that it does not depend on the shape of the value functions of the sub-objectives. Only the attribute ranges must be known and the levels of the best and worst outcomes (in most cases corresponding to the endpoints of the ranges). This makes it possible to elicit weights prior to assessment of the value functions of the sub-objectives, which can reduce the splitting bias, as mentioned below. The disadvantages are that the technique is based on direct rating, it does not include consistency checks, and the extreme outcomes to be compared may not correspond to a realistic alternative, which makes the questions difficult to answer. However, in principle it is also possible to use any two reference points, and not only the extremes (Belton and Stewart, 2002).

#### **2.5 Elicitation of weights, the Reversed Swing method**

To extend the Swing technique to situations in which the state with all attributes at their worst level is not realistic, we developed the "Reversed Swing method". Contrary to the classical method, the reference state has all attributes at their best level and the outcomes to evaluate have the attribute(s) of one sub-objective at the worst level. The

best outcome (all attributes at best level) receives 100 points; the outcome with the most important attribute at the lowest level gets zero points. Note: this does not correspond to a value of zero, since all but one of the attributes are at the best level. This has to be discussed explicitly with the interviewees to avoid a biased evaluation. The interviewee has then to specify scores,  $t_r$ , between 0 and 100 to the other outcomes with the attribute(s) of one sub-objective  $r$  at the worst level.

The weights,  $w_r$ , of the additive aggregation scheme given by Eq. 1 can easily be calculated from the scores,  $t_i$ , of the Reversed Swing method:

$$w_r = \frac{100 - t_r}{\sum_{i=1}^m (100 - t_i)} \quad (2)$$

The procedure is illustrated by the tool we developed for the interviews of the case study described below. It is given in the appendix (p. 2). We also show the tool for the classical Swing method (appendix p. 3). To illustrate the differences and similarities between the two approaches, we walk through an example (appendix p. 4). We recommend Reversed Swing if the hypothetical outcome combinations are more realistic than those of the classical Swing method, as in our case study. Torrance et al., (1996) used a similar approach, but we found the introduction of disutilities (one minus utility) an unnecessary complication. Explicit and repeated discussions of the attribute ranges during the Swing (or Reversed Swing) procedure help interviewees to adjust weights to the attribute range. This avoids distortions due to the range effect (Von Nitzsch and Weber, 1993).

Empirical studies show that objectives receive higher weights if they are split into more detailed levels (splitting or overweighting bias; (Borcherding et al., 1991; Hamalainen and Alaja, 2008; Weber and Borcherding, 1993; Weber et al., 1988). To avoid this common bias, we suggest to hierarchically aggregate the objectives and to elicit the ranking of the main objectives before presenting the sub-objectives. However, this constrains the elicitation methods to those that do not require value functions for the lowest level sub-objectives in advance. If monotonic value functions can be assumed, the classical or Reversed Swing method are appropriate since they deal with swings over the whole attribute range, and the values for the worst and best attribute level are zero and one. For the reasons mentioned above, we strongly recommend to use the Trade-Off method, at least as consistency check for the weights of the most important attributes (appendix p. 5 shows an elicitation tool). This consistency check can be

performed after having elicited both, weights and value functions at the lowest sub-objective level.

## **2.6 Convert values to utilities at appropriate levels of the hierarchy**

If values were elicited for some branches of the hierarchy and the predictions are uncertain, they must be converted to utilities (Abbas, 2010). As utilities can be applied to certain outcomes also, compatibility requires that values and utilities share the same iso-surfaces as a function of the attributes (in the case of  $n$  attributes, these are  $n-1$  dimensional manifolds in the attribute space). This implies that the utility can be expressed as a function of value only and does not have to be elicited starting again from the attributes. States of given value to be compared when eliciting utilities should, however, be communicated by underlying attributes to avoid problems similar to those of direct rating procedures of value elicitation. There is some freedom in choosing these attributes as the utility cannot depend on multiple representations of the same value by different combinations of attributes.

Instead of eliciting risk attitudes explicitly, an a posteriori sensitivity analysis to simple parameterizations of risk attitudes can be performed (e.g. exponential dependence of utility on value, Keeney and Raiffa, 1993, p.330). If the resulting ranking of alternatives does not depend on the risk attitude (when it is varied within a reasonable interval), elicitation of risk attitudes is not necessary for the particular decision problem.

## **3. Case study design**

### **3.1 Outline of the case study**

Next, we illustrate such a decision process with an exemplary case study. It was conducted for the typical cantonal hospital in Baden (canton Aargau) in the German speaking part of Switzerland to support the decision about how to deal with the hospital wastewater (the federal state of Switzerland consists of 26 territorial member states termed cantons).

As mentioned above, hospitals are potentially important point dischargers of pharmaceuticals. In our case, the wastewater from the cantonal hospital Baden contributes by ca. 38% to the total load of pharmaceuticals at the communal wastewater treatment plant (Escher et al., 2011; Lienert et al., 2011). Various European policy makers and researchers (e.g., [www.pills-project.eu](http://www.pills-project.eu)) are currently debating whether on-site treatment of hospital wastewater is feasible to decrease the emission of

pharmaceuticals to water bodies. In this study we use the proposed MAVT/MAUT procedure to support the decision whether a wastewater treatment facility should be installed in the hospital (and if yes which type) or if other measures to reduce pharmaceuticals should be introduced. This is a good example of a complex decision with conflicting objectives and different stakeholders. It also exemplifies a policy decision under high uncertainty. Despite much research, scientifically sound cause-effect relationships of micropollutants on aquatic organisms and ecosystems (Ankley et al., 2007) are still lacking. A prominent exception is the negative effect of estrogens on fish reproduction (Kidd et al., 2007). Notwithstanding this uncertainty and although there is no legal directive for hospital wastewater treatment in Switzerland (yet), the directorates of some hospitals are concerned. We chose the cantonal hospital Baden because it is typical for a medium-sized, regionally important Swiss hospital, and because an on-site pilot plant was installed to investigate different treatment methods from an engineering point of view (McArdell et al., 2010). The directorate and legal authorities were very interested in a comprehensive evaluation of these and other measures.

Details of the case study are given in Lienert et al. (2011), including an extensive description of the decision alternatives, the prediction of consequences, and a comparison of the results to those from a typical psychiatric clinic. This work is based on an intensive collaboration between chemists, ecotoxicologists, wastewater engineers, and decision analysts. The predictions concerning ecotoxicological effects and mass flows of the hospital pharmaceuticals have been published in Escher et al. (2011). Here, we focus on the decision support methodology (as conceptually outlined in section 2), the preference elicitation, and on methodological implications on the results.

### **3.2 Organizational steps of the project**

The project was carried out over a period of two years from 2008 to 2010. The whole decision support procedure was divided into the following organizational steps (with partially overlapping time frames):

- 1: Gather background information; obtain affirmation of the known most important stakeholders to participate (contributed to A and B, Fig. 1).
- 2: First interview series (two to three hours each) for the stakeholder analysis and a discussion of objectives, attributes, and some principal alternatives with selected stakeholders. As an example, alternatives affecting nurses and patients were discussed with hospital-internal actors (contributed to B, C, D, Fig. 1). To identify

stakeholders for step 4, we asked the interviewees to name all people that are important for the decision problem or that could be affected by it. They then gave numbers from 0 (not at all important/affected) to 10 (extremely important/strongly affected by decision). The highest-ranked stakeholders on both axes were included in the second interview series in step 4.

3: Data collection about alternatives and prediction of consequences (levels of attributes) (contributed to D and E, Fig. 1).

4: Second interview series (for practical reasons restricted to about two hours each) with representatives of the most important stakeholder groups identified in step 2 to elicit their value function (F).

5: Calculate valuation and ranking of alternatives, sensitivity analyses with different scenarios regarding weights, the form of value functions, probability distributions of outcomes, and intrinsic risk attitudes of stakeholders (G).

6: Stakeholder workshop to discuss results (H).

7: Post processing, summarize results, draw conclusions.

We calculated values and utilities using the statistics and graphics software R (<http://www.r-project.org>). Monte Carlo simulation (sample size 1000) was used to propagate probability distributions of attributes to value and utility distributions and to calculate expected utilities. In the next section we describe step 4 in more detail.

### **3.3 Overview of preference elicitation for this case study**

As preparation, we sent a letter explaining the decision situation to each interview partner. It included some information regarding the current situation (status quo), the boundary conditions, and a description of the objectives and attributes. The amount of information given to each main objective was similar (roughly same number of words) to avoid the splitting bias.

All interviews were tape-recorded. At the beginning of the interview, we ensured the comprehension of the information given in the letter and the agreement with it. We invited interviewees to interrupt if anything was unclear and to express their thoughts. This helped to reconstruct the arguments afterwards and to check the consistency of answers. We emphasized that there were no right or wrong answers but that we were interested in the opinion of the interviewee in representation of his or her stakeholder group. We encouraged the interviewee to modify the answers until he or she was confident that his or her opinion was reflected well.



### 3.4 Eliciting value functions for this case study

We elicited value functions instead of utility functions for the reasons mentioned in section 2.1: The elicitation of value functions is much easier and less prone to cognitive biases than the elicitation of utilities. The latter involves comparing lotteries instead of certain outcomes, which is usually demanding for the respondent. Secondly, we were interested in the strength of preference. Utilities however, only render the combination of strength of preference and risk-attitude. Finally, we wanted to assess the influence of prediction uncertainty on the valuation of outcomes and not only derive a ranking of the alternatives. This is important in cases where the analysis should facilitate a compromise between stakeholders and is not just intended to provide a final solution ("best alternative") to a decision problem. We evaluated the influence of different risk-attitudes on the ranking of alternatives by sensitivity analysis.

### 3.5 Aggregation of single-attribute value functions for this case study

We assumed an additive aggregation (Eq. 1). This could be justified by the nature of the objectives which were developed in the first round of interviews by considering the property of preferential independence. Moreover, we checked this assumption during the interview with trade-off questions (step 6 below). If stakeholders are able to specify their preferences with respect to the attribute levels of a subset of objectives independently of the attribute levels of the remaining objectives, preferential independence is indicated and an additive multi-attribute value function can be used (Eisenführ et al. 2010).

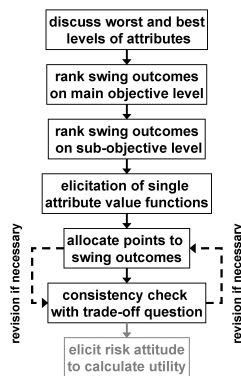


Fig. 2: Structure of the proposed elicitation process

The structuring of the interview is illustrated in Fig. 2, described below. The last step (in grey) was omitted and replaced by sensitivity analysis.

409

410 1. First, we presented the main objectives at the top hierarchical level (Table 1) and the  
411 worst and best level of the corresponding attributes. We included relevant  
412 background information (e.g., budget of hospital for objective "low costs"). This helps  
413 to take the range of attributes explicitly into account and relate it to the current  
414 situation and boundary conditions.

415 2. The interviewee then ranked hypothetical outcomes following the Reversed Swing  
416 method described above, where the attributes of only one main objective were at the  
417 worst, and the attributes of all others were at the best level. We did not yet show the  
418 sub-objectives to avoid the splitting bias; every main objective received equal  
419 attention. This procedure was facilitated by a tool we developed for this study, which  
420 illustrated the different outcome combinations, e.g., with emoticons and labels of the  
421 attribute levels. This tool is shown in the appendix (p. 2).

422 3. Afterwards, the ranking of sub-objectives was elicited in the same way.

423 4. Value functions for lowest level sub-objectives were elicited using the Midvalue  
424 Splitting method with consistency checks (all these depended on only one attribute;  
425 therefore we call them single-attribute value functions in the following). Due to time  
426 restrictions, we decided to elicit value functions at least for the attributes of the most  
427 important main objective by asking for the midvalues of the intervals  $[v=0, v=1]$ ,  
428  $[v=0, v=0.5]$ , and  $[v=0.5, v=1]$ . The midvalue of the interval  $[v=0.25, v=0.75]$  was used  
429 as consistency check. If disagreement between this point and the midvalue of the  
430 interval  $[v=0, v=1]$  occurred, the procedure was resumed. If necessary, further  
431 intervals were elicited. It was possible to resolve inconsistencies in all cases.  
432 Elicitation was facilitated by a graphical tool, a ruler labeled with the attribute range.  
433 The elicited midpoints were marked on this ruler. Additionally, the points were  
434 transcribed to a coordinate plane and interpolated to a value function for graphical  
435 examination by the interviewer.  
436 The value functions of the minor sub-objectives were elicited only with one point (mid-  
437 value of the interval  $[v=0, v=1]$ ) or assumed to be linear. Sensitivity checks were  
438 performed a posteriori.

439 5. Reversed Swing: The stakeholders had to allocate points between 0 and 100 to the  
440 combination of hypothetical outcomes for all objectives, again attribute ranges were  
441 emphasized (see tool shown in the appendix, p. 2).

6. We then carried out consistency checks with Trade-Off questions for the two most important main objectives: We confronted the interviewee with two hypothetical outcomes that should be equally good (or bad) according to the elicited weights and value functions. We asked for indifference between the two outcomes. If one was preferred, the Swing weights were revised and the Trade-Off check repeated until the interviewee was indifferent. The Trade-Off questions were also used to check for preferential independence of the objectives as described above. (The tool for this step is shown in the appendix, p. 5.)
7. Due to the reasons mentioned above, we did not elicit the risk attitude of the interviewees but performed a sensitivity analysis a posteriori with two assumptions: (1) all stakeholders are intrinsic risk neutral, i.e., multiattribute utility and value functions are identical. (2) All stakeholders are intrinsic risk averse: the multi-attribute value function is converted to a utility function by exponential transformation, assuming an Arrow Pratt measure of absolute risk aversion of 4 (Arrow, 1965; Menezes and Hanson, 1970; Pratt, 1964). A risk-seeking attitude was assumed unrealistic in this application.

#### **4. Results of the case study**

The main results of the decision support process are presented below. For more technical details and the comparison between two types of hospitals see Lienert et al., (2011).

##### **4.1 Stakeholder analysis (B)**

13 stakeholders were identified in phase 2 representing federal and cantonal authorities (environmental, wastewater, and health authorities), hospital management, physicians including hospital pharmacy, nursing staff, hospital technical services, and experts (from ecotoxicology, environmental chemistry, and engineering).

##### **4.2 Objectives hierarchy and attributes (C)**

Four main and nine sub-objectives were identified in phase 2 (Table 1). Since stakeholders could assign zero weights to sub-objectives they found irrelevant, we used the same objectives hierarchy for all stakeholders. This facilitates preparing interviews and comparing results between stakeholders.

Table 1: Objectives and attributes (WW = Wastewater, WWTP = Wastewater Treatment Plant)

Main objective	Sub-objective ( <i>Abbreviation</i> )	Attribute	Unit	Range
Low costs	Low annual costs ( <i>costs</i> )	Annual capital costs (investment and running costs)	CHF/year	0–1,500,000
	Low ecotoxicological risk potential ( <i>ecotox</i> )	Ecotoxicological risk quotient (RQ) from the hospital WW arriving at the WWTP	RQ	0–10
Good wastewater quality	Low load of pharmaceuticals ( <i>load</i> )	Load of pharmaceuticals in the hospital WW	kg/year	0–1400
	Low load of pathogens and (multi-)antibiotic-resistant bacteria ( <i>bac</i> )	Relative load (compared to original amount) in WW	%	0–100
High feasibility	Low effort for nursing staff ( <i>staff</i> )	Total mean additional workload of the whole nursing staff not accounted for in the costs	hours/day	0–6
	Low effort for patients ( <i>patients</i> )	Fraction of patients in hospital unhappy with the measure	%	0–33
Good public perception	High positive media coverage ( <i>posmed</i> )	Number of positive or neutral media articles in first half year	number	0–6
	Low negative media coverage ( <i>negmed</i> )	Number of negative media articles in first half year	number	0–6
	High acceptance by authorities ( <i>legal</i> )	Overall assessment of the particular alternative by authorities (MAVT result)	value	0–1

The four main objectives identified in this case study were low costs, good wastewater quality, high feasibility, and good public perception. These main objectives were further subdivided into sub-objectives as given in the second column of Table 1. For each sub-objective, a measurable attribute had to be defined which measures the fulfillment of the respective sub-objective in each alternative. In cases where natural attributes were not available, we constructed attributes. For instance, as attribute for "high acceptance by authorities", we calculated the distribution of overall values of each alternative for the cantonal and federal authorities. We then averaged the value distributions over these stakeholders (linear pooling) and used them as predictions for the non-authority stakeholders. For the authority-stakeholders this sub-objective was omitted. To measure the ecotoxicological risk potential of the wastewater, the risk quotient (RQ) was estimated as described in Escher et al. (2011). The RQ is defined as predicted environmental concentration (PEC) divided by the predicted no-effect concentration (PNEC) and summed up over the mixture of pharmaceuticals.

For each of the alternatives described in section 4.3 below, the attributes had to be predicted as described in section 4.4 below. The range defined in the last row of Table 1 covers the attribute range of the alternatives. As example, the range for the “fraction of patients in hospital unhappy with the measure” is 0 – 33% because there is no alternative which affects more than 33% of the patients in such a way that they could be unhappy with the measure. The details, how we arrived at these case study-specific estimates, are given in Lienert et al. (2011).

#### **4.3. Alternatives (D)**

To reduce pharmaceuticals, we considered on-site treatment of all hospital wastewater (Total WW) by the following options for micropollutant removal: ozonation (O3), powdered or granulated activated carbon, (PAC, GAC), reverse osmosis (RO), or combinations of these. Furthermore, we considered the collection and treatment or collection, transport, and incineration of the following source separated streams, which contain a certain amount of the pharmaceutical load: wastewater collected with vacuum toilets (Vacuum WC), urine where it is collected anyway (Urine) (i.e., catheters, bedpans, urine bottles), urine collected with NoMix-technology (Urine NoMix), and urine collected from patients that received X-ray contrast media with three pocket urinals named roadbags (Roadbags). We distinguished the case that only stationary patients use roadbags (Hospital) or stationary and out-patients use roadbags (Hosp+Outpatients). The toilet wastewater contains (nearly) the full pharmaceutical load; vacuum toilets having the advantage of requiring minimal flushing water, thus reducing storage and transport volume. NoMix toilets collect the urine separately from feces and flush water (see [www.novaquatis.eawag.ch](http://www.novaquatis.eawag.ch)). Separate collection of urine could decrease 60–70% of the pharmaceutical load (Lienert et al., 2007).

Additionally, the status quo (doing nothing) was included. The combination of different collection pathways and technical pre- and post-treatment steps resulted in 68 viable alternatives. Since many were similar, we grouped them and show here only the most interesting selection.

#### **4.4 Prediction of outcomes (E)**

For each alternative and each attribute we derived a probability distribution from experts (e.g., engineers, environmental chemists, ecotoxicologists) as described in Lienert et al. (2011). Since the large number of alternatives resulted from combining

different collection and treatment steps, the number of expert predictions was substantially smaller than the number of alternatives times the number of attributes. Predictions concerning the actual load and ecotoxicological risk potential of the pharmaceuticals are discussed in detail in the related study by Escher et al. (2011). The uncertainty of the predictions was propagated to the results (values/utilities) with Monte Carlo simulations. When only computing the expected utilities and aggregating them, as is done in standard applications, the uncertainty in results cannot be evaluated.

#### **4.5 Elicitation of subjective preferences (F)**

The appropriateness of an additive aggregation was confirmed by all stakeholders in the last step of the elicitation procedure, where we asked trade-off questions to check the consistency of the weights assigned by the Reversed Swing procedure. All stakeholders were able to specify their preferences with respect to the attribute levels of two of the main objectives, independently of the attribute levels of the remaining objectives, confirming preferential independence.

In Fig. A1(appendix p.6), the single-attribute value functions of the hospital director of staff are shown as an example. The majority of the elicited value functions were non-linear. This may be partly explained by the fairly large ranges of the attributes. Because the final set of alternatives was not fully determined at this stage and the final results of the predictions were not yet available (step 4 started before step 3 was completed), we chose relatively large ranges to ensure that the predictions for all alternatives would be included. The weights for sub-objectives of all stakeholders are shown in Fig. A2 (appendix p.7). The weighting was different for stakeholders, regardless to which stakeholder group they belonged (authorities, hospital-internal actors, or experts).

#### **4.6 Rank alternatives, analyze results (G)**

Fig. 3 shows the expected value of the overall objective of each management option (= alternative) for the director of staff. Additionally, we see the contribution of the sub-objectives to the overall performance. The error bars show the 2.5 and 97.5% quantiles of the value distributions from the Monte Carlo simulation.

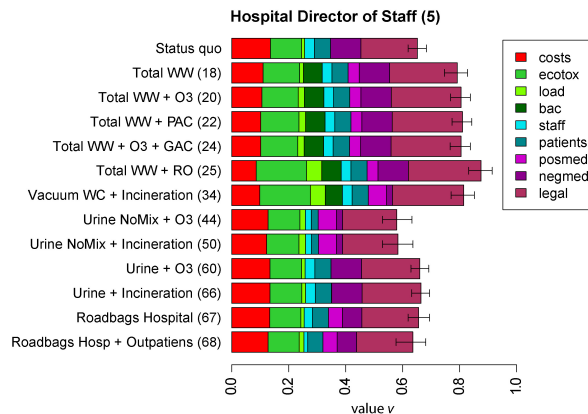


Fig. 3: Selected alternatives for the hospital director of staff, x-axis shows the expected value of the overall objective,  $v$ , colored segments correspond to  $w_i v_i$  (Eq. 1), error bars show 2.5 and 97.5% quantiles of the value distribution, for explanation of the legend see Table 1, names of alternatives are explained in the text in section 4.3.

This stakeholder gave the highest weight to the sub-objectives of "good public perception" (posmed, negmed, legal; Fig. A2). However, the objectives that discriminate most between alternatives are those with lower weights, namely the sub-objectives of "good wastewater quality" (ecotox, load, bac; Fig. A2). This can easily be seen in Fig. 3 when comparing the length of the colored bars. The largest differences between the alternatives exist in the green bars, the sub-objectives of "good waste water quality" (ecotox, load, bac), while the red and purple bars for "good public perception" are more or less of equal length. For this stakeholder, "Total WW + RO (25)" performs best, i.e., the total treatment of all wastewater with reverse osmosis (RO). RO virtually removes all micropollutants and pathogens, but is also the most expensive. Because several other alternatives have a huge overlap in the value distribution, it is not really possible to discriminate between them (alternatives 18, 20, 22, 24). These alternatives also treat the total wastewater and remove (nearly) all pharmaceuticals, depending on the method (O3; PAC, GAC). A similar performance is achieved by alternative 34 (vacuum toilets/incineration), which also removes all pharmaceuticals. The "Status quo" performs worse than these alternatives. Alternatives that treat only urine got even lower values by this stakeholder.

To compare the preferences of all stakeholders, the overall values and the ranking of the selected alternatives are given in Fig. 4. Confirming the result for the above stakeholder, also for most other stakeholders, the alternatives that collect and treat the whole wastewater stream on-site (or vacuum toilets/ incineration) perform quite well.

These alternatives dealing with the entire wastewater are depicted in blue and systematically perform better than the “Status quo” (black line; Fig. 4). On the other hand, those alternatives that only collect a certain fraction of the urine perform similar or even worse for most stakeholders than the “Status quo”; i.e., the “NoMix”-alternatives (in red), the alternatives collecting “urine where it is collected anyway” (orange) and the “roadbags” (green). The high ranking of the “total wastewater treatment”-alternatives is due to the predicted good performance of these alternatives regarding wastewater quality, especially for the sub-objectives removal of (multi-)antibiotic resistant bacteria and pathogens (bac) and ecotoxicological risk potential (ecotox). Ranked first for nearly all stakeholders is Total WW + RO (25) (i.e., “reverse osmosis”), the most expensive alternative (CHF 549’134 year<sup>-1</sup>). That costs were not decisive might be due to the fact that these costs are 0.3% of the annual budget of the hospital (Lienert et al., 2011).

However, Figure 4 also clearly shows that the discrimination *within* the general options is small to negligible, especially if the uncertainty of the predictions is included in the evaluation. For instance, for most stakeholders there is no difference between treating all wastewater with “ozonation” (TotalWW+O3, alternative 20) or “powdered activated carbon” (TotalWW+PAC, alternative 22); the lines on the value graph (left in Fig. 4) literally collapse.

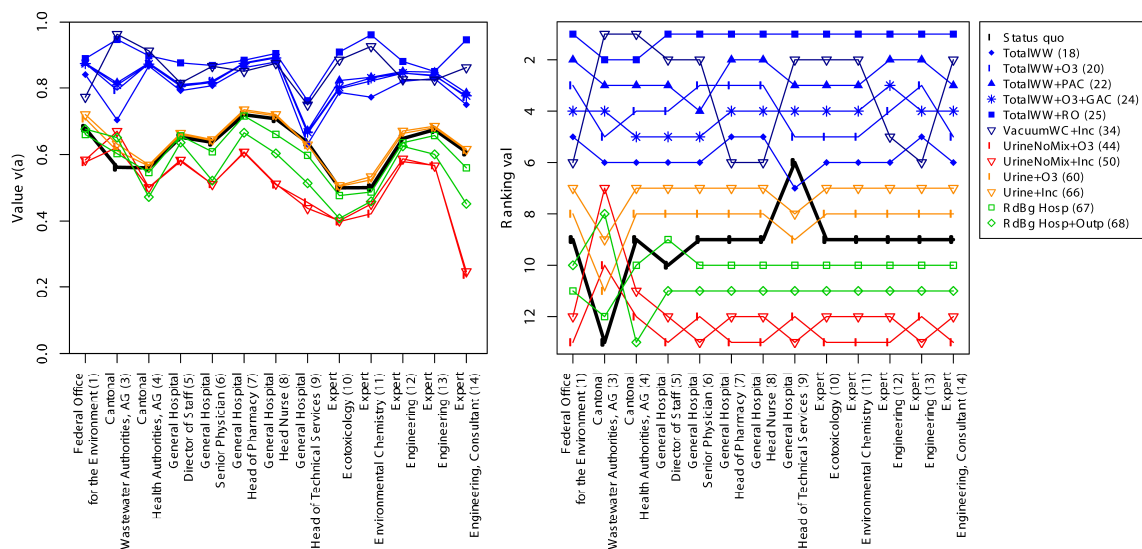


Fig. 4: Expected value of the overall objective (left) and ranking (right) of alternatives for the different stakeholders. Abbreviations for alternatives are given in the text in section 4.3.



#### 4.7 Sensitivity analyses (G)

Critical steps that were evaluated by sensitivity analyses are the elicited single-attribute value functions and weights, the assumptions about intrinsic risk attitudes of stakeholders, and the assessment of uncertainty of the predicted outcomes for the wastewater quality attributes.

To test the robustness of the results regarding these assumptions we used the following scenarios and compared their results with the original results:

**S1** Compare neutral (i.e., value = utility) and risk averse risk attitude

**S2** Double uncertainty (standard deviation) of ecotoxicological risk quotient (RQ; ecotox) and load of pharmaceuticals (load), assuming risk aversion as in S1

**S3** Assume linearity for all single-attribute value functions

**S4** Assume non-linearity for all single-attribute value functions by replacing value functions that were not elicited with value functions of other stakeholders

**S5** Increase weight of main objective "costs" by 25% (and re-scale all other weights of main objectives accordingly)

**S6** Increase weight of main objective "wastewater quality" by 25% (and re-scale all other weights of main objectives accordingly)

To assess the effects of these changed assumptions, one can assess the reversals in the utility ranking or the change in overall expected values. If many alternatives are very similar, rank reversals might occur even if changes in overall value are small. On the other hand, major changes in the overall value might not lead to rank reversals if the alternatives are very different or affected by the changes in a similar way. Therefore, it is useful to look at both (Fig. 5, Table 2). The rank reversals were assessed by calculating the Kendall correlation coefficient  $\tau$  (Kendall, 1938) averaged over 13 stakeholders (Table 2).

Table 2: Kendall correlation coefficients  $\tau$  for the rankings of the six sensitivity scenarios S1 to S6 averaged over 13 stakeholders  $\pm$  standard deviation. We show results for the subset of alternatives presented in this paper ( $n = 13$ ) and the full set of alternatives ( $n = 68$ ; Lienert et al., 2011). See text for explanations.

Scenarios	S1	S2	S3	S4	S5	S6
selected alternatives ( $n = 13$ )	$1 \pm 0$	$0.98 \pm 0.03$	$0.95 \pm 0.06$	$0.94 \pm 0.06$	$0.97 \pm 0.07$	$0.97 \pm 0.02$
all assessed alternatives ( $n = 68$ )	$1 \pm 0$	$0.97 \pm 0.01$	$0.92 \pm 0.08$	$0.90 \pm 0.08$	$0.93 \pm 0.09$	$0.95 \pm 0.02$

We observe a low number of rank reversals for the subset of alternatives (i.e., higher correlation of SX with S1), but a slightly higher number for the whole set of alternatives. This is not surprising since we did the selection because many alternatives of the original set were very similar. Therefore, small changes in utility expectedly lead to much more rank reversals in the original set than in the subset that discriminates strongly between different alternatives. Below we discuss the sensitivity of the MCDA results to the simplifying assumptions that facilitate the elicitation procedure.

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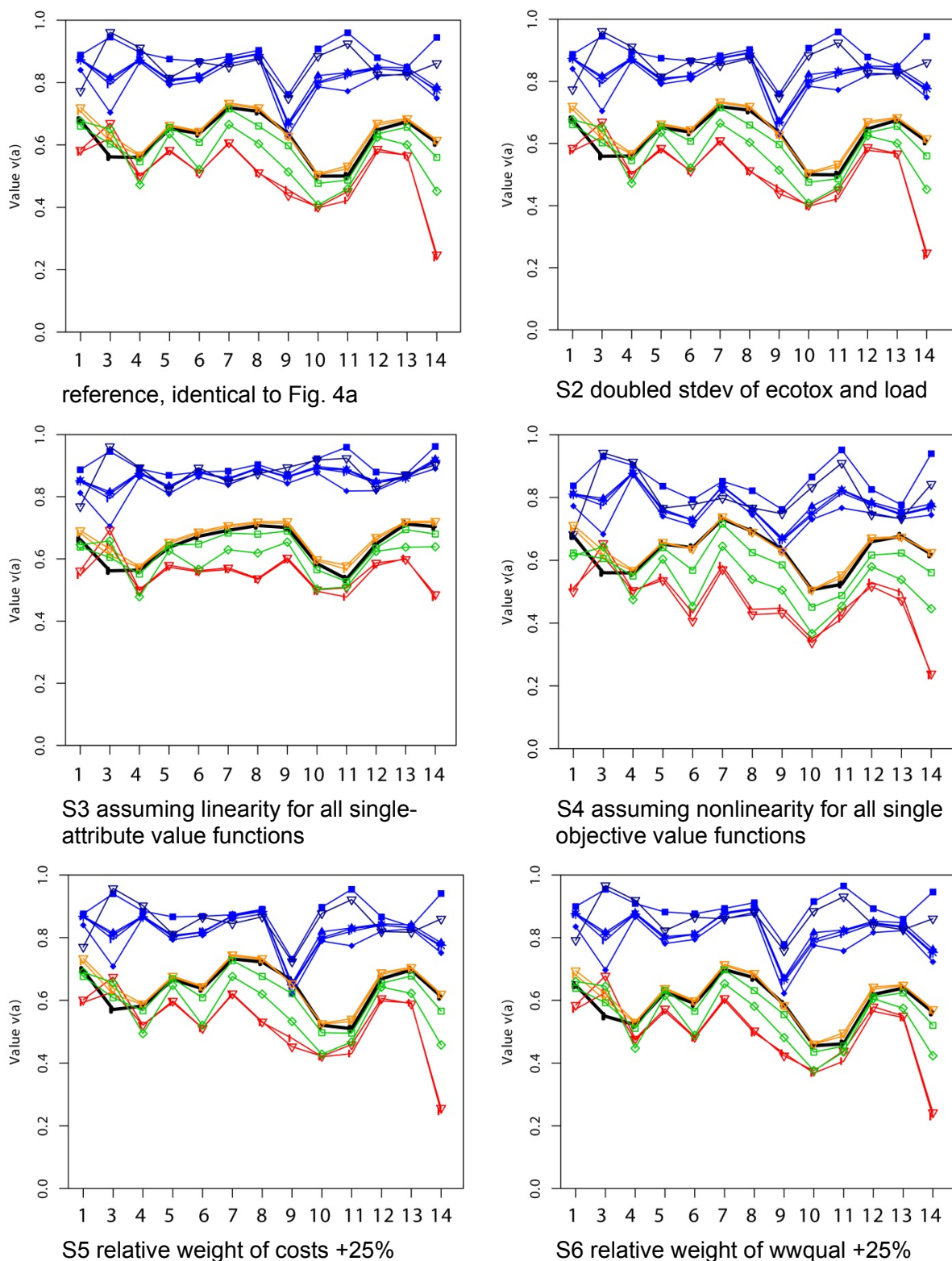


Fig. 5: Expected value of the overall objective of alternatives (y-axis) for the 13 different stakeholders (x-axis) and different sensitivity scenarios (see text); legend and description of the stakeholders are given in Fig.4.

## 5. Discussion

### 5.1 Sensitivity of the results to the simplifying assumptions

Comparing the expected values (Fig. 5) shows that the general picture of all sensitivity scenarios is similar to the original: the blue alternatives (collection of all wastewater and on-site treatment, or transport/incineration) always have the highest values. Hence, the main results are robust and withstand changes in the underlying assumptions.

**S1:** Rank reversals when transforming values to utilities assuming risk aversion can be expected for alternatives that have nearly the same expected value but large differences in the uncertainty of the value distribution. This was not the case in our study. Our sensitivity analysis confirms that the risk attitude is not very influential in this decision (in the tested range covering risk neutrality to risk aversion with a Pratt Arrow Measure of 4; not shown in Fig. 5). This indicates that an elicitation of the risk-attitude of the stakeholders is not necessary to facilitate the decision. If this had not been the case, the risk attitude would have had to be elicited in an additional interview.

**S2:** Assuming a much higher uncertainty when predicting the wastewater quality attributes will only change the expected values in case of nonlinear value functions but in any case it might influence the ranking of expected utilities, if the risk attitude is not neutral. However, results show only minor changes in the ranking (Table 2) and in the expected values (Fig. 5).

**S3:** Assuming all single-attribute value functions to be linear leads to larger changes especially for stakeholder (9) (head of technical services) and to minor changes for others. This is due to highly nonlinear value functions for costs and the wastewater quality attributes of stakeholder (9). Therefore, assuming linear value functions is not always uncritical and should be validated in each application. However, the sensitivity test also shows that in our case uncertainties concerning elicited points of the value functions cannot have a high influence on major results.

**S4:** This scenario tests for the influence of our compromise due to time restrictions to elicit only the single-attribute value functions of the most important objectives. Assuming linearity for the value functions of the less important objectives has some influence on overall values and the ranking, but it would probably not lead to a different decision in our case study.

**S5** and **S6**: The rather high relative increase in weights for costs and wastewater quality objectives did not lead to dramatic changes in the overall results, which were generally quite robust to the weights. However, to discriminate similar alternatives, the weights can play an important role.

## **5.2 Verification of the results in stakeholder workshop**

We discussed the results with the stakeholders in a half-day workshop. They mainly agreed with their own results of the MCDA. Furthermore, they agreed that the procedure gave a lot of insight. For instance, they found it especially encouraging that such high importance was placed on protecting the aquatic environment from pharmaceuticals by a wide variety of stakeholders, including authorities, while low costs were not decisive in this decision. The insights from this study will hopefully enter the discussion concerning the reduction of micropollutants in water bodies. Currently, the Swiss Federal Office of the Environment ([www.bafu.ch](http://www.bafu.ch)) favors a centralized solution to upgrade large wastewater treatment plants, but this (expensive) proposal has been challenged by various stakeholder groups in a public hearing process. Our results clearly show that in some cases cheaper point-source measures at hospitals might meet acceptance. In addition, this may remain an option for hospitals that are not connected to a wastewater treatment plant that will be upgraded. Finally, MCDA – although being quite laborious – was judged to be helpful for structuring decisions and reaching consensus in other environmental management situations as well.

## **5.3 Advantages of the proposed MCDA-procedure**

We see the main benefits of such a careful MCDA process in the following:

1. The support of a fair discussion for group decisions or public decisions that involve several stakeholder groups:
  - due to the transparency of the procedure it is more difficult to influence results with a hidden agenda than with unstructured negotiation processes;
  - as the discussion focuses on valuing objectives rather than directly on alternatives, the procedure facilitates appreciating other perspectives and opens the horizon for new, creative alternatives;
  - the objective prediction of consequences of the alternatives is explicitly separated from the subjective valuation of consequences.

2. It is a convenient method for decisions with large sets of alternatives and attributes. The number of alternatives does not influence the elicitation procedure, only the effort in predicting consequences. A hierarchical structure of objectives facilitates handling many attributes.
3. It supports the creation of (new) consensus-alternatives since reasons for good or bad performance of alternatives are revealed, and new alternatives can easily be included in the analysis a posteriori.
- A major challenge is the careful consideration of the choice and display of information during the decision making procedure (Dyer et al., 1992). This is an important point, because good information about the decision facts are necessary and attributes must be comprehensible to all stakeholders. On the other hand, stakeholders might be influenced by this information. Therefore, the amount and representation of prior information is a trade-off between providing sufficient information and exerting influence.

## 6. Conclusions

Using Multi-Attribute Value and Utility Theory (MAVT/MAUT) for policy support has the following conceptually important properties that are not all shared by other decision support techniques: (1) the preference function is independent of decision alternatives, this allows us to evaluate newly developed alternatives without redoing elicitation, (2) there are no methodological inconsistencies such as rank reversals when considering additional alternatives, (3) the aggregation procedure of values of sub-objectives to values of objectives at higher levels is (ideally) elicited from decision makers instead of applying a prescribed methodology, and (4) the combination of MAVT and MAUT allows us to consider the uncertainty of predictions and risk attitudes of decision makers.

However, MAVT/MAUT has the disadvantage that the elicitation of value and utility functions can be very time-consuming and thus makes the technique difficult to apply.

This study showed that a careful design that concentrates elicitation to sensitive branches of the value function can reduce the elicitation procedure of MAVT/MAUT to a limited time frame of two hours for each interview without losing much precision.

However, the robustness of results to such shortcuts must be evaluated a posteriori carefully with sensitivity analyses. Adapting methods to elicit aggregation parameters with more realistic outcomes (Reverse Swing method) facilitated the interview task. A deliberate structure of the elicitation protocol helps avoiding common cognitive biases.

Explicitly considering uncertainty in the prediction of outcomes and propagating this uncertainty to the resulting values is very important to assess the differences in the evaluation of alternatives. Uncertainty in values clearly shows the significance of differences in alternatives and thus indicates if several alternatives perform almost equally well (see error bars in Fig. 3, and Fig. 4, left side). The calculation of expected utilities alone does not provide this insight, but it makes it possible to consider the risk attitude of the decision maker to rank alternatives.

Finally, we emphasize that this procedure is a tool for supporting decision-making by stimulating a fair discussion between stakeholders with different perspectives, by identifying causes of disagreement, and by inspiring the search for even better alternatives than those evaluated in a first round. It is thus much more than a procedure for ranking given alternatives. Dyer et al., (1992) pointed out that the opportunities for MCDA applications in the public sector are unlimited and that there is a strong need for good documented cases. With this study we tried to contribute to this. We hope to have illustrated the usefulness of the MAVT/MAUT method in real decision situations, characterized by a wide range of stakeholders that have limited time. We also hope to stimulate the use of decision support methods to deal with other complex public and political decision problems.

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## Appendix. Supplementary information

Supplementary information associated with this article can be found in the online version (doi).

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