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# Structured decision-making for sustainable water infrastructure planning and four future scenarios

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**Abstract** Water supply and wastewater infrastructures are vital for human wellbeing and environmental protection; they adhere to the highest standards, are expensive and long-lived. Because they are also aging, substantial planning is required. Climate and socio-economic change create large planning uncertainties and simple projections of past developments are no longer adequate. This paper presents the initial phases of a structured decision-making (SDM) procedure which is designed to increase the sustainability of water infrastructure planning and includes various stakeholders in an exemplary Swiss case study. We evaluate the SDM approach critically based on stakeholder feedback, give general recommendations and provide ample material to make it applicable to other settings. We carried out 27 interviews and two stakeholder workshops. We identified important objectives for water infrastructure planning, including all three sustainability pillars and their respective attributes (indicators, benchmarks) to measure how well the objectives are achieved. We then created strategic decision alternatives, including "business-as-usual" upgrades of the central water supply and wastewater system as well as semi- to fully decentralized alternatives. To tackle future uncertainty, we developed four socio-demographic scenarios. We used these to test the robustness of decision alternatives in a later Multi-Attribute Utility Theory analysis. Additionally,

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we contribute to the topical discussion of combining scenario planning with multicriteria decision analysis and demonstrate how various scenarios can stimulate creativity when generating decision alternatives. Their internal consistency is ensured by rigorously specifying them using a strategy generation table. Our SDM procedure can be adapted to inform decisions about sustainable water infrastructures in other contexts.

**Keywords** Decision-making · Scenario planning · Stakeholder participation · Structuring · Water infrastructure · Water management

Mathematics subject classification 90B50

## 1 Introduction

## 1.1 Structured decision-making

Decision-making for environmental management is complex. It typically affects various actors and requires difficult trade-offs across many environmental and socio-economic objectives. If future generations are affected, long time spans need to be considered. Multi-criteria decision analysis (MCDA) provides a useful framework for making better-informed, more sustainable and participatory decisions (e.g., Belton and Stewart 2003; Clemen and Reilly 2001; Eisenführ et al. 2010; Keeney 1992; Keeney and Raiffa 1976). There are numerous examples of environmental applications (reviewed in Huang et al. 2011; Linkov and Moberg 2012).

To support the choice between decision alternatives, mathematical models can be applied that integrate the decision makers' (subjective) preferences for outcomes with the (objective) performance of the various alternatives with respect to a set of previously determined objectives. However, as nicely outlined in a book by Gregory et al. (2012a), it often suffices to structure the decision together with the stakeholders to clarify the trade-offs and find an agreement between the parties. This structuring process may then—but need not—be followed by a formal MCDA, whereby modeling and expert knowledge used to predict outcomes are combined with stakeholder preferences.

In this paper, we focus on the first three steps of structured decision-making (SDM; Gregory et al. 2012a) that are crucial in any decision, but are often neglected (e.g., Belton and Stewart 2003). The following steps are usually carried out (see textbooks, e.g., Belton and Stewart 2003; Clemen and Reilly 2001; Eisenführ et al. 2010; Gregory et al. 2012a; Keeney 1992; Keeney and Raiffa 1976): (1) clarify the decision context; (2) define objectives and attributes; (3) develop alternatives; (4) estimate consequences; (5) evaluate trade-offs and select alternatives (this is a combination of the decision makers' subjective preferences with the objective consequences of the alternatives); and (6) implement, monitor and review. Many applications of MCDA focus on estimating the consequences of decision

alternatives (step 4) and evaluating the trade-offs to select best alternatives (step 5), while the initial structuring steps (1-3) are treated rather superficially. However, setting up the decision problem in a sound way is absolutely crucial and may have a much larger effect on the result (in step 5) than the quantitative steps (4 and 5). In an early survey, Tilanus et al. (1983) found that the most frequent reason for the failure of operational research interventions is the mismatch between the problem and the model used (cited in Belton and Stewart 2003; also see Gregory et al. 2012a). For example, if decision makers receive good support, a much larger number of fundamental objectives are generated (step 2) than if they have to rely on own ideas (e.g., Bond et al. 2008, 2010). The decision alternatives (step 3) are often assumed to "just be there", without considering innovative solutions. This is a consequence of the frequently encountered bias of anchoring on the status quo and adhering to narrow conventions (e.g., Daily et al. 2000; Nutt 2004). Gregory et al. (2012a) argue that good decision-making does not always require quantitative modeling, but that structuring the decision in compliance with sound theory helps to discipline thinking and make decisions more transparent. In this paper, we, therefore, focus on the initial problem structuring steps one to three, exemplified with a case study application.

A linear additive value model is often used to calculate an overall value for each alternative (step 5) based on a weighted sum of the alternatives' consequences for each attribute (following multi-attribute value or utility theory, e.g., Belton and Stewart 2003; Eisenführ et al. 2010; Gregory et al. 2012a; Keeney and Raiffa 1976). All models require attributes (indicators) that make the objectives measurable, a prediction to quantify how well each alternative fulfills the objectives, and preference information from decision makers. Each attribute then receives an importance weighting and a value function transforms attribute levels to a neutral scale between 0 and 1. Alternatives that achieve the highest values<sup>1</sup> are proposed and discussed with the decision makers.

## 1.2 Combining scenario planning with MCDA

Water infrastructures are long-lived, with average pipe lifespans of water supply and sewerage of some 80 years (Martin 2009). It is thus especially important to consider intergenerational equity, which is a core aspect of sustainable development<sup>2</sup> (WCED 1987; for a conceptual discussion see Wuelser et al. 2012). For such time ranges, the future is "deeply uncertain"<sup>3</sup> and it is impossible to use probabilistic

<sup>&</sup>lt;sup>1</sup> Formally, the linear additive value model is:  $v(a) = \sum_{i=1}^{m} w_i v_i(a_i)$  where:  $v(a) = \text{total value of alternative } a, a_i = \text{attribute level of alternative } a$  for attribute  $i, v_i(a_i) = \text{value for attribute } i$  of alternative  $a, w_i = \text{weights}$  (or scaling constants) of attribute i, and sum of  $w_i$  equals 1.

 $<sup>^2</sup>$  "Sustainable development is development that meets the needs of the present without compromising the ability of future generations to meet their own needs" (WCED 1987, p. 43).

<sup>&</sup>lt;sup>3</sup> "Level 3 uncertainty represents deep uncertainty about the mechanisms and functional relationships being studied. We know neither the functional relationships nor the statistical properties, and there is little scientific basis for placing believable probabilities on scenarios. In the case of uncertainty about the future, Level 3 uncertainty is often captured in the form of a wide range of plausible scenarios. Level 4 uncertainty implies the deepest level of recognized uncertainty; in this case, we only know that we do not know" (Walker et al. 2010, p. 918).

models (e.g., Walker et al. 2010). However, most MCDA methods are deterministic and the uncertainties are often internal (epistemic uncertainty or imprecision; reviewed in Stewart et al. 2013; also see Reichert et al. 2014).<sup>4</sup>

Scenario building is a tool used to systematically explore the future without trying to predict it (e.g., Ringland 2002; Schnaars 1987; Schoemaker 1995). Early examples come from business strategy formation (e.g., the famous Shell example: Wack 1985). There are also numerous environmental applications (e.g., Peterson et al. 2003; Swart et al. 2004), including strategic planning for urban water infrastructures (Dominguez et al. 2011; Lienert et al. 2006; Störmer et al. 2009; Truffer et al. 2010; review in: Dong et al. 2013).

Recently, researchers started combining scenario planning with MCDA. This combination is not trivial, because it adds an additional dimension to the already highly complex MCDA analyses. One problem is how to include stakeholder preferences. If it is assumed that these preferences differ for different scenarios, a value function for each decision-maker must be constructed for each scenario (e.g., Karvetski et al. 2009, 2011; Lambert et al. 2012; Montibeller et al. 2006; Stewart et al. 2013), so that the elicitation process becomes more laborious (Ram and Montibeller 2013; Ram et al. 2011). Practicable shortcuts would be eliciting shifts in the relative importance of certain value function components compared to a baseline value function (e.g., Karvetski et al. 2009, 2011; Lambert et al. 2012). Stewart et al. (2013) propose aggregating across scenarios by introducing "metacriteria", but this approach remains to be tested in practice.

# 1.3 Water infrastructure planning

Water supply and wastewater disposal infrastructures are crucial for the provision of clean water and water for firefighting, urban hygiene, protection against flooding and water pollution control. In many OECD countries, the infrastructures meet the highest standards and are expensive; the replacement values of the public wastewater system (excluding household connections) are typically between US\$ 2,600 and 4,800 per person (Maurer et al. 2005). The annual investment need in OECD countries in the water sector is approximately 0.75 % of GDP (Cashman and Ashley 2008), which translates into US\$ 300,000 million annually (OECD 2012). Despite their success in the industrialized world, centralized infrastructure systems are increasingly criticized for their lack of sustainability (e.g., using clean water to flush toilets, loss of nutrients, e.g., phosphate that could be recycled). A central system with extensive underground pipe networks and large treatment plants is also very inflexible. Decentralized options for water supply and wastewater disposal are

<sup>&</sup>lt;sup>4</sup> Stewart et al. (2013, pp. 683–684) distinguish "internal uncertainty" from "external driving forces". Internal uncertainties concern e.g. the imprecision of measurements; probability frameworks can deal with these. Stewart et al. (2013) also classify epistemic uncertainty as internal uncertainty. In epistemic interpretations, probabilities can be used to quantify human (expert) knowledge or belief concerning the probability of something occurring. How to conceptually deal with uncertainties in environmental management with a specific focus on MCDA is discussed by Reichert et al. (2014). In contrast, external uncertainties may much more strongly affect the outcome of decisions we make today. These uncertainties (e.g. future climate, demographic or economic development) can often be better captured by the scenario approach.

gaining increasing momentum in the engineering community (e.g., Guest et al. 2009; Larsen et al. 2009, 2012; Libralato et al. 2012).

Despite long service lives, infrastructures are often planned with mid-term projections (<25 years) from past developments. This approach is deficient by not accounting for future developments. Due to climate change, we can expect severe droughts and more frequent heavy storms in Central Europe (e.g., Kysely et al. 2011). Thus, sewers may have increasing difficulty in reliably draining storm water, resulting in more combined sewer overflows polluting rivers and lakes, and in more urban floods (e.g., Arnbjerg-Nielsen and Fleischer 2009; Butler et al. 2007; Patz et al. 2008). Socio-demographic and economic pressures add to planning uncertainty—"the challenge is daunting" (Milly et al. 2008).

We know only few applications of MCDA in urban water infrastructure planning for OECD countries. Most MCDA projects in the water sector concern water policy and water resource management (e.g., Hämäläinen et al. 2001; Reichert et al. 2007). The same applies to infrastructures, for which water resource management, including hydroelectric power schemes, is often considered (e.g., Eder et al. 1997; Kodikara et al. 2010), but rarely urban drinking and wastewater management (see review by Hajkowicz and Collins 2007 and an early example by Keeney et al. 1996). From the water engineering sector, there is growing interest in comparing different infrastructure options using "indicators", usually with life cycle analysis (LCA) (Balkema et al. 2001; Lundie et al. 2004; Palme et al. 2005). The indicators cover environmental and social criteria such as "acceptance" (of phosphorus products from sewage), "reliability of service" and "working conditions" (Palme et al. 2005). In one case, non-conventional decentralized options were evaluated, but they were based on purely environmental indicators (Lundie et al. 2004). However, sustainability indicators remain an "elusive concept" (Ashley et al. 2008). To our knowledge, the development of a comprehensive objectives hierarchy based on multi-attribute value theory (MAVT; e.g., Belton and Stewart 2003; Eisenführ et al. 2010; Keeney 1992; Keeney and Raiffa 1976) for use in a full MCDA analysis and accounting for long-term changes is new in the field.

Many municipalities in Switzerland are facing the challenges described above. They need to rehabilitate and plan their long-lived water infrastructures so that they meet today's as well as tomorrow's societal and sustainability demands. To mirror research with real stakeholders, we identified a suitable case study that allowed us to structure the project including different types of stakeholders and different methods for participation. We identified the "Mönchaltorfer Aa" region near Zurich as suitable (and willing to participate). It comprises four smaller communities with about 24,200 inhabitants, extensive agriculture as well as urban development pressure from Zurich. The nearby Lake Greifensee is an important recreational and nature protection area. It is one of the few Swiss lakes still affected by eutrophication stemming from wastewater discharges and agriculture (AWEL 2003, 2006). In summer, there is a danger of fish kills due to oxygen depletion in deeper water layers and high temperatures in surface layers (AWEL 2003). The discharge from wastewater treatment plants (WWTPs) into smaller rivers upstream of Lake Greifensee results in inadequate river water quality, including elevated concentrations of micropollutants (AWEL 2006). The project presented here

focused on developing instruments for decision support rather than on elaborating specific recommendations for action. We aimed to provide a procedural tool for "Sustainable Water Infrastructure Planning" (SWIP 2013) that enhances planning efficiency, can cope with uncertainty and is well accepted.

1.4 Objectives of this paper

The aim is to present and critically discuss the initial SDM structuring and decisionmaking steps one to three based on Gregory et al. (2012a) and on stakeholder feedback. This discussion aims to find out good practices and to give guidance on how to carry out an SDM process in a real case. As an illustration, we use a complex real example of water infrastructure planning in Switzerland. We include a broad range of stakeholders and develop a comprehensive set of decision objectives, diverse alternatives and four future scenarios. Although it was developed in a local stakeholder process, we set up our SDM framework so that it can be adapted to water infrastructure decisions in other countries.

# 2 SDM process and application in the Swiss case

Below, we describe each initial problem structuring step (1-3) of the SDM process from a general point of view and then illustrate how we applied this to the Swiss case study. We thus guide through clarifying the decision context and selecting stakeholders (step 1), defining the objectives and attributes with interviews and workshops (step 2), and generating decision alternatives (step 3). As an additional step, we present the development of future scenarios.

2.1 Step (1): clarify the decision context

# 2.1.1 General procedure to clarify the decision context

In the first step of the SDM process, the decision context, scope and boundaries of the decision problem are clarified. A good framework to guide environmental management choices includes not only scientific and practical insights about ecological aspects, monetary values, but also the values and judgments of different stakeholders. The SDM approach seeks to disentangle these aspects and raises the following questions (Gregory et al. 2012a, p. 8): "(1) What is the decision (or series of decisions) to be made, by whom and when? (2) What is the range of alternatives and objectives that can be considered (without details at this stage)? (3) What kind of decision is it and how could it usefully be structured? What kinds of analytical tools will be needed? What level and kind of consultation is appropriate?"

A useful approach here may be "decision sketching", as illustrated with examples from environmental management by Gregory et al. (2012a). Means-ends networks, preliminary objectives hierarchies, consequence tables, influence diagrams or decision trees are suggested for structuring (also see Clemen and Reilly 2001; Eisenführ et al. 2010).

This step also involves deciding who should participate. The SDM process is designed for groups of five to twenty-five people who work intensively on a complex problem (Gregory et al. 2012a). A decision sketch can also help to identify stakeholders. After clarifying which environmental and societal endpoints are affected by the decision alternatives, one can ask: "Who will care about these outcomes?" However, Gregory et al. (2012a) provide little guidance on ways of choosing these participants.

# 2.1.2 Procedure applied in the SWIP application example

The aim of our project was to find a case that is suitable to tackle the research questions, rather than solving a one-off environmental decision problem. The study region "Mönchaltorfer Aa" well addressed many required aspects (several communities involved, water quality problems, data availability) and allowed us to collaborate with other scientific projects. Here, we drew the boundaries based on the willingness of communities to participate in our research project. In our application, we placed much more emphasis on selecting stakeholders than is usually reported in the SDM literature. To identify those who play a role in water infrastructure planning or who could be affected by it, we carried out a stakeholder and social network analysis (Lienert et al. 2013). We found that over 40 actors were involved, with a clear dominance of local and engineering actors. The network analysis confirmed the hypothesis of a strongly fragmented water sector, namely between water supply and wastewater (and others), and between decision-making levels.<sup>5</sup> We used this work to select the workshop participants and interview partners in the paper presented here. Besides obvious stakeholders such as the local planning engineers and municipalities, representatives who were perceived to be less important were also included, such as the cantonal and national authorities (for details see Lienert et al. 2013).

# 2.2 Step (2): define objectives and attributes

# 2.2.1 General procedure to create the objectives hierarchy

Objectives define "what matters" in the decision, and attributes (performance measures/indicators) make them operational (Gregory et al. 2012a). Objectives can be organized hierarchically and provide a framework for transparently comparing the performance of alternatives. It is crucial that the decision makers (in our example the selected local, cantonal and national stakeholders) understand and accept the objectives and attributes and also that specific rules are followed: the objectives should comprehensively cover the decision, be fundamental, concise and sensitive, i.e. they should help to distinguish between alternatives (e.g., if costs are the same in all alternatives, "low costs" are not suitably sensitive). They should be

<sup>&</sup>lt;sup>5</sup> These include local practitioners (engineers or operating staff of treatment plants), representatives from administration and politics from the municipalities, the region (e.g. cantonal agency for waste, water, energy and air) and at national level (e.g. environmental protection agency; associations of water professionals).

understandable, simple, non-ambiguous, non-redundant and preferentially independent (for the additive model; e.g., Belton and Stewart 2003; Eisenführ et al. 2010; Gregory et al. 2012a; Keeney and Raiffa 1976).

Although people usually have a good idea about what is important to them, it is not trivial to generate good objectives for environmental decisions. Creativity techniques, such as brainstorming a wish list, or considering shortcomings or new perspectives, can help (Clemen and Reilly 2001). Based on environmental case study examples, Gregory et al. (2012a) recommend five steps (also see Keeney 1992; Keeney and Raiffa 1976): (1) brainstorm, (2) separate means from ends, (3) separate "process" or "strategic" from "fundamental" objectives, (4) build hierarchy and (5) test the usefulness of the objectives. It is crucial to avoid "means" objectives, which are important only to achieve a more fundamental objective. Means-ends networks can be used here (nicely illustrated in Clemen and Reilly 2001 and Gregory et al. 2012a). If much is known, a top-down creation of the objectives hierarchy is recommended; it helps to ask: "What do you mean by that?" for a more detailed description of an objective (Clemen and Reilly 2001). If little is known, users are advised to move from lower to higher levels of the hierarchy.

To quantify objectives, attributes are needed (Belton and Stewart 2003; Eisenführ et al. 2010; Gregory et al. 2012a). "Natural" attributes (e.g., \$, hours) are clearly preferable to "proxy" ones, which operationalize objectives only indirectly. However, the latter often cannot be avoided in environmental management (e.g., using "area" to measure "species abundance"). Constructed attributes such as seven-point Likert scales (Likert 1932), known from psychological questionnaires, may also be useful for environmental decisions (Gregory et al. 2012a). However, expert judgments are rarely unambiguous. It is thus recommended to combine numerical scales with narrative descriptions ("defined impact scales").

# 2.2.2 Procedure applied in the SWIP application example

In our application, the objectives' hierarchy was generated in a multi-step, iterative procedure. This comprised a desktop analysis to create a preliminary objectives hierarchy (top-down approach), face-to-face interviews with stakeholders and a stakeholder workshop. Our aim was to generate a generic hierarchy also applicable to other cases of water infrastructure planning.

The preliminary objectives' hierarchy set up by the project team was based on engineering requirements. "Good water supply" includes the uninterrupted provision of drinking water in high quality and quantity and water for firefighting. Objectives of the wastewater system include "urban hygiene" and the "protection of water bodies" as stipulated in environmental laws. We included "low costs" and "intergenerational equity" to cover all pillars of sustainability. More details are given in Lienert et al. (2014).

2.2.2.1 Face-to-face interviews We discussed these objectives in the 27 face-to-face interviews for the stakeholder and network analysis (Lienert et al. 2013). We then described the purpose of the objectives (to help choose between ten infrastructure decision alternatives) and their properties (see above). First, the

interviewees freely stated which objectives they found appropriate, and only then did we show our own highest-level objectives. We assigned their objectives to ours and asked whether they agreed or if a new top-level objective was required. In this way, we worked through all branches of the hierarchy. To select objectives, we asked for an importance classification.<sup>6</sup> We also asked for ideas about attributes and for general feedback.<sup>7</sup> We categorized the answers and calculated the number of comments in each category.

Five of the six fundamental objectives at the highest hierarchical level were perceived as essential or important by nearly everyone involved (see Lienert et al. 2014). Some additional objectives were proposed. Most were already covered under a different title or were means objectives. For example, "good state of infrastructure" is a means objective to achieve, e.g., "safe water supply and wastewater disposal". Several suggestions included trade-offs that will be calculated in the MCDA (e.g., "optimized cost-benefits"). We also considered "transparency" to be covered by the SDM procedure. We decided that "protection of floodplains" is outside our systems boundary, but included the new objective "high quality of management and operations" in the revised hierarchy. We later discussed the objectives vigorously in the project team and developed a larger hierarchy.

2.2.2.2 Stakeholder workshops In our application example, we carried out two stakeholder workshops in the study region in April and May 2011 (5 h each). The first was a scenario workshop (see below); in the second, we created alternatives (see below) and discussed the objectives. This second workshop had 20 participants, identified by the stakeholder analysis, including representatives from different municipalities, sectors, institutions and companies at local, cantonal and national level. We presented the objectives hierarchy and the requirements for "good" objectives. These were familiar to most participants, thanks to the previous interview. They systematically worked through the hierarchy and discussed in pairs which objectives they found really fundamental or which were missing. We collected their notes and discussed the objectives in the plenum. Each participant was asked to assign points to the three objectives perceived as the least relevant. At the end of the workshop, we asked for feedback.

No objectives could be deleted based on the workshop discussions (see Lienert et al. 2014); we had hoped that we could reduce the large hierarchy to a smaller, more manageable set. Objectives describing the classic infrastructure system ("safe drinking water supply", "safe wastewater disposal") were almost undisputed. Most of the discussion focused on objectives characterizing decentralized water supply and wastewater treatment alternatives. For water supply, these were "household

<sup>&</sup>lt;sup>6</sup> Essential objectives (without this objective I cannot judge whether a fundamental objective has been reached), important (without this it is difficult...) and nice to have (attainment of the fundamental objective can be judged without this).

<sup>&</sup>lt;sup>7</sup> Specific questions: "What would be next step and who should do it?"/"What are your expectations, fears or hopes w.r.t. our project and Eawag?" (Eawag is our research institute, i.e. the Swiss Federal Institute of Aquatic Science and Technology)/"Do you have general feedback, also concerning the interview or recommendations?".

water of good quality" (lower quality than drinking water for washing, etc.; Fig. 1) and "water for firefighting", which in Switzerland is combined with the drinking water supply. For "low costs", the total annual costs were seen as most important, unlike "low cost fluctuations" and "easy fundraising", which we deleted later. The objectives of "high social acceptance" and "intergenerational equity" were most strongly questioned. Nevertheless, we kept most of the questioned objectives because neither the plenary discussion nor the distribution of points provided a clear justification to do so otherwise (Lienert et al. 2014). We also found it important to include all pillars of sustainable development (Wuelser et al. 2012), and we kept some objectives that were necessary to distinguish between alternatives (e.g., "flexible system adaptation" and "low time demand for end users").

2.2.2.3 Final objectives hierarchy and attributes After the workshop, the project team again revised the objectives and attributes. We decided for which attributes we could generate the predictions for each alternative ourselves (results of dimensioning and engineering models in SWIP, know-how, literature) and which required other expert information. For these, we asked one to four experts to define an adequate attribute, the worst- and best-possible values and the attribute levels of our decision alternatives (Table 1). If their judgments differed strongly, we increased the ranges, namely for "high co-determination of citizens" (two experts with different estimates). For "flexible system adaptation", judged by four engineers, we calculated the average and standard deviations. Alternatives with more than 10 % deviation were discussed and the point of view defended (similar to a group Delphi; Schulz and Renn 2009). A final score was then assigned by the group, with larger interval ranges to depict higher uncertainty or variance.

The fundamental objectives of the final hierarchy are given in Fig. 1 and the attributes in Table 1 (for details including ranges, narrative descriptions and status quo, see Lienert et al. 2014). The objectives' hierarchy and attributes were constructed to analyze the case study, but also to be applicable to other cases; i.e., we consider them to be as exhaustive as practically possible. To make the work on our SWIP project manageable, we split the water supply and wastewater system (three PhD students and one postdoc work on the project), but collaborated closely to come up with a holistic hierarchy.

## 2.3 Future scenarios

Creating future scenarios are not part of standard SDM procedures. We introduced this step because a main aim of our project is to develop a decision procedure that can cope with uncertainty. We adapted four Swiss development scenarios from an earlier National Research Program (NRP 54; www.nfp54.ch) to our local case in the first stakeholder workshop in April 2011, following Truffer et al. (2010). We invited 22 members of the four communities, but not from the national and cantonal level, because we felt that local people should adapt the scenarios to their specific case. The exclusion of senior administrators also helped to create a comfortable workshop feeling. The 15 participants came from all four communities; they represented both water sectors and different roles (i.e. with a political or technical-engineering



**Fig. 1** Final objectives hierarchy as used in the SWIP project for water infrastructure decisions in the case study area of Mönchaltorfer Aa. The objectives hierarchy is transferable to other cases. Objectives without shading are used for the entire network, objectives with *blue shading* only apply to the water supply infrastructures (*DW* drinking water), and objectives with *yellow shading* only to the wastewater infrastructures (*WW* wastewater). After the colon, the short name(s) of the respective attributes are given. *CSOs* combined sewer overflows (discharge of mixed rain and wastewater to water bodies with only basic or no treatment)

focus). First, we presented the SWIP study and scenario planning: to create a picture of the future that is internally consistent and plausible, but not necessarily desirable or probable, the scenario descriptions are based on key factors that may differ in each future world (e.g., Schnaars 1987). The scenarios were depicted to the year

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Table 1

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Name	Attribute	Units	Description
Interger	nerational equity		
rehab	% Realization of the rehabilitation demand	(% realization)	Each year, some parts of the water supply and WW system reach the end of their lifespan. If these parts are not rehabilitated (i.e. repaired, renovated or replaced), negative effects on the performance and reliability of the WW system are likely to occur. Rehabilitation includes repairing damaged parts, renovation and thus an extension of the lifespan of assets (renewal), and their replacement
adapt	Flexibility of technical extension or deconstruction of infrastructure	(% flexibility)	Centralized systems (e.g., WW discharged in a single sewer network that reaches a central WWTP) are strongly connected and thus show strong path dependencies. Decentralized systems (e.g., water for households from rain and treated on-site) are often more flexible. In case of major changes, large adaptations of central systems are required, while decentralized systems may require merely specific assets to be addressed
Protecti	ion of water and other resources: surface water		
chem	% Reference points in catchment that fulfill water quality target (nutrients, micropollutants, value >0.6)	(% >0.6)	Micropollutants and nutrients can have unwanted effects (e.g., eutrophication). Each indicator is classified into a quality class at each reference point (Bundi et al. 2000; FOEN 2010; http://www.modul-stufen-konzept.ch). To aggregate all indicators, we use MCDA: the quality classes ("bad", "unsatisfactory", "moderate", "good", "very good") are translated to a neutral value (0–1) and aggregated to a value for that reference point (Langhans and Reichert 2011; Langhans et al. 2013; Schuwirth et al. 2012). For the catchment, we give the % reference points that fulfill the requirements (value $>0.6$ )
hydr	% Reference points in catchment that fulfill VSA guidelines for stormwater handling	(% yes)	If too much rain water is discharged, a river may suffer hydraulic stress (turbulence, e.g., fish eggs in plants are washed out). The guidelines of the Association of Swiss WW and Water Protection Experts (VSA 2002) are based on the ratio between the amounts of water coming from the river and from the discharged rain. We give the % reference points in the catchment that fulfill the VSA guideline

Table 1 con	ntinued		
Name	Attribute	Units	Description
Protection of gwhh	water and other resources: GW % Water abstraction/GW recharge	(%)	The GW resources in the case study are continuously replenished by percolation of rain water through the upper soil strata (GW recharge). But GW is also abstracted, e.g., as raw water for water supply. If the abstraction exceeds the GW recharge, seasonal or permanent drawdown of the GW table is possible. Sealing of the soil surface, especially in urban areas, further reduces
exfiltrsew	Water quality class (of nutrients)	5 classes	Pollutants can reach GW from the WW system. The probability of contamination increases when the condition of the severs worsens (e.g., many cracks). This attribute is based on expert estimates about the condition of the severs, the % WW that infiltrates into the GW, the recharge rate of the GW and the nutrient indicators used for the "good chemical state of the watercourse"
exfiltrstruct	Water quality class (of biocides)	5 classes	Infiltration of rain from impervious areas (e.g., roofs, streets, parking lots) increases the risk of contaminating GW with pollutants. For example, biocides are contained in building materials (to limit plant growth). The probability of contamination increases if more rain water is infiltrated via infiltration structures, if the pollutants are not retained as expected or if the infiltration structure is not built properly. As indicators we use biocides
<b>Protection of</b>	water and other resources: efficient	use of resources	
hosph	% Recovery of phosphate from WW	(% P recovery)	WW contains nutrients, e.g., nitrogen and phosphorus. Many nutrients are mainly contained in human urine (not feces); e.g., about 80 % of nitrogen and 50 % of excreted phosphorus (e.g., Larsen et al. 2009, 2012). We use recovery of phosphate as an indicator, because nitrogen is available in large amounts in nature. Phosphate is vital as a fertilizer for agriculture, but is limited to phosphate mines that will be exhausted at some point
econs	Net energy consumption for water/ WW treatment and transport	DW: (kWh/m <sup>3</sup> ) WW: (kWh/p/ year)	In the technical DW and WW system, electrical energy is needed for, e.g., treatment installations (aeration) and pumping. The amount depends on, e.g., the amount of water, treatment options and operating conditions. The generation of electrical energy consumes natural and depletable resources (fossil fuels), which can emit greenhouse gases. However, energy can also be recovered from the WW system

Table 1 cc	ntinued		
Name	Attribute	Units	Description
Good suppl;	y with water: DW: good quality		
aes_dw	Days/year with esthetic impairment, e.g., taste, smell, etc.	(days/year)	Occurring separately or together, smell, taste, discoloration and turbidity lead to esthetic impairment of DW. The esthetic water quality depends on the raw water composition and technical installations, i.e. the mode and quality of raw water purification, dimensioning of pipes and reservoirs (stagnation), plus the condition and maintenance of the distribution system (e.g., sediments, corrosion, microbial contamination)
faecal_dw	Days/year with hygienic concerns (hygiene indicators)	(days/year)	According to the legal requirements, DW should be free of any hygienically unsafe organisms. However, their occurrence is not impossible, due to factors such as inadequate treatment, long stagnation of water in the supply mains and service connections, improper or inadequate cleaning of equipment or contamination from improperly connected pipes
cells_dw	Changes in total cell count (as indicator of bacterial re-growth)	(log)	Cell counts are an indicator of the amount of microorganisms in the water and thus help to monitor microbial regrowth in the supply network (changes in cell concentration). Most occurring (active) cells are harmless. A distinction between active and inactivated cells, e.g., after disinfection, is not possible. Although low cell counts are generally preferable to high ones, the absolute number of cells is not a direct indicator of water quality because each system has its own equilibrium concentration of cells
no3_dw	Anorganic substances (nitrate concentration)	(mg/L)	Nitrate is not toxic to humans in natural concentrations, but is regulated because of toxic (nitrite) or carcinogenic byproducts (nitrosamines). In Switzerland, the DW threshold value (40 mg/L) and the Water Pollution Control Ordinance ("Gewässerschutzverordnung") require 25 mg/L, mainly because of ecological concerns
pest_dw	Pesticides (sum of pesticide concentration)	(µg/L)	The sum of pesticides is an indicator of the overall burden of chemicals used in agriculture and in settlements. To avoid adverse effects on human health and the environment, the Swiss DW directive states a maximum threshold concentration of 0.5 $\mu$ g/L for the sum of pesticides and 0.1 $\mu$ g/L for individual substances

Table 1	continued		
Name	Attribute	Units	Description
bta_dw	Micropollutants (indicator: benzotriazole)	(ng/L)	Benzotriazole is an indicator of the overall burden of micropollutants in DW. It is used in coolants, for corrosion protection and de-icing. It is not removed by most standard treatment processes and is one of the most ubiquitous environmental micropollutants in Switzerland. Recommendations for discharge threshold concentrations from WWTP exist (120 µg/L for single: 30 µg/L for chronic discharges), but thresholds of toxicological concern in DW are under discussion
Good sup	oply with water: DW: high quantity		
vol_dw	Days per year with water quantity limitations	(days/year)	Of the water used in households, DW quality is strictly necessary for drinking, cooking, washing of food or dish-washing by hand, etc. The proportion of DW in the kitchen of a Swiss household is estimated at 15 %. A limitation occurs if the dimensioning of the system or the climatic conditions do not allow for more than the average annual demand to be drawn, i.e., coverage of peak demand cannot be ensured
Good sup	oply with water: DW: high reliability		
ci_dw	Criticality index (criticality of affected pipe x probability of outage/total criticality of all pipes)	1	Criticality is a dimensionless index between 0 and 1 which describes how many supply interruptions of what degree are to be expected due to technical system failure(s). An index is assigned to each water pipe: it describes how critical this line is for the functioning of the system. The larger the diameter, the greater is the potential damage and the number of people who are affected by supply interruptions and thus the higher the index for this pipe
Good sup	oply with water: household water		
	Same objectives and attributes as "DW"		Household water is that part of the water used in the household for anything except potable use. This covers personal hygiene, toilet flushing, clothes washing, house cleaning, etc.

Table 1	continued		
Name	Attribute	Units	Description
Good sul vol_ffw	pply with water: water for firefighting Available water for firefighting in new housing areas	(L/min)	The current requirements of the Cantonal Building Insurance for firefighting protection assume that 1,500–3,600 L/min of water are needed during 30–100 min (firefighting reserve in central water reservoir) to extinguish a fire, depending on the type of building and its use. Compliance with other rules on the maximum distance to the nearest fire hydrant and a minimum pressure of 3.5 bar in the distribution system are accounted for in the alternative designs
ci_ffw	Same as for "Drinking" and "household water"		
Safe WW	V disposal: hygienic drainage and discharge		
ulli	% Of total population getting infected once per year	(%/year)	WW contains pathogens (bacteria, viruses) which may infect people and cause illness. Gastrointestinal infections can lead to stomach disorders, diarrhea or vomiting. Direct contact with WW is possible if professionals or others who maintain private decentralized treatment plants do not follow precautionary measures. It is also possible when the sewer system is overloaded and WW floods, e.g., into cellars
cso	Number of combined sewer overflows (CSOs) per year per receiving water	(no./year/ receiving water)	Combined sewer systems carry WW and storm water in the same pipeline(s); it is treated in WWTP. If the system is overloaded under heavy rain, the mixed WW is released directly to receiving waters without or only basic treatment (=CSO). If people go swimming or bathing in rivers or lakes after heavy rain with CSOs, they risk becoming infected with pathogens from WW, which may cause illness
Safe WW	V disposal: high reliability of drainage system		
failure	Weighted (by pipe diameter) no. pipe collapses, blockages/year/1000 inhabitants	(no./year/ 1,000 people)	If sewers break down or are blocked, rain and WW are no longer effectively drained away from houses and streets. Damaged sewers may collapse; if they are not well maintained, they may get blocked (e.g., plant roots, debris). Rain and WW that spill into streets or houses, or overflow parking lots may be a nuisance, can disturb traffic and business or can damage private or communal property

Table 1	continued		
Name	Attribute	Units	Description
service	Weighted (by city center, inhabitants) number of incidents of insufficient drainage capacity/year	(no./year)	Even well-maintained urban drainage systems are not designed to provide undisturbed drainage during extreme rainfall. Combined sewage and storm water are then forced out onto surfaces via manholes or enter cellars. Flooding is a muisance, can disturb traffic and business or damage property. An incident of insufficient drainage capacity that affects a bigger area and historic town centers with mixed living and commercial zones is given a higher weight
High soc	ial acceptance		
auton	% of the water coming from the region Mönchaltorfer Aa	(%)	Access to their own water and water rights are important for some users. Water that is withdrawn by the water suppliers in the case study region or its immediate neighbors in the same geographical basin (Uster, Maur, Wetzikon) is classified as water from the region. Water from Lake Zürich is classified as from outside the region
efqm	% Score of EFQM excellence model	(%)	The EFQM Excellence Model (formerly European Foundation for Quality Management) is the most popular quality tool in Europe, used by more than 30,000 organizations to improve performance. It is used by firms for (self) assessment, an exercise in which an organization is graded against a detailed set of nine criteria
voice	Degree (percent) of co-determination	(%)	Co-determination defines how and how much citizens can take part in the decision- making for water infrastructure planning. It depends upon three factors: (1) organizational structure of WW system and its legal form, (2) geographic extent of community and WW disposal utility and (3) financial strategy
time	Necessary time for operation and maintenance by end user	(h/person/year)	In conventional central water supply and WWTP, professionals are responsible for the operation of the system and carry out all the maintenance. End users do not have to invest any time. If treatment options are installed in households, at least one person in the house has to do some maintenance or contact an expert or hotline in case of malfunctions
area	Additional area demand on private property per end user	(m <sup>2</sup> /person)	Decentral water or WW treatment units are installed directly at the end users' location. For this, they must provide space on their private property (e.g., in the cellar or garden). For example, low-tech decentralized options for WW are constructed wetlands, where the sewage water is led into a planted field

Table 1 con	ntinued		
Name	Attribute	Units	Description
collab	Number of infrastructure sectors that collaborate in planning and construction	1	Different infrastructures share underground facilities: transportation, gas supply, energy supply with district heating, telecommunications, DW supply and WW disposal. The higher the number of suppliers who collaborate when they are planning measures to open the underground, the less unnecessary road and construction works are expected, with their respective consequences such as construction sites, noise and traffic congestion
Low costs			
costcap	Annual cost/person in % (DW)/ CHF (WW) of mean taxable income	DW: (%/p/year); WW: (CHF/p/ year)	The total costs for water supply and WW infrastructures include running costs (operation, maintenance) and capital costs (investments, depreciation) for treatment plants and pipe systems; or for decentralized units. The costs are discounted with the help of a discount rate ("projected") to the end of the time horizon, until 2050
costchange	Mean annual linear increase of costs in % (DW)/in CHF (WW)/person/year until 2050	DW: (%/p/year); WW: (CHF/p/ year)	Generally, large increases of the costs from 1 year to the next are unfavorable, because either high amounts of capital are required or because large credits are needed to unfavorable interest rates. We consider the average increase of the annual costs in % (DW system) or in CHF (WW) per person and year
For each fund and status que <i>WWTP</i> waster	amental objective (bold), we give the short name (see o are given in Lienert et al. (2014) water treatment plant, DW drinking water, WW waste	e Fig. 1), units and c ewater, <i>GW</i> groundv	lescribe the corresponding attribute(s). Details concerning the calculations, ranges vater, CSOs combined sewer overflows

2050. They were discussed and adapted to the local case in three groups in which we ensured an equal distribution of perspectives. The specifications were based on a variation of eight factors relevant to water infrastructures. The scenarios were visualized, presented and discussed in the plenum (see Lienert et al. 2014). Finally, participants gave feedback in the plenum concerning: "Which development would I be happy about?" and "What did I learn?"

Three future scenarios were created in the workshop to characterize plausible socio-economic conditions in the "Mönchaltorfer Aa" region near Zurich in the year 2050. The "Boomtown Zurich Oberland" ("Boom") scenario was based on massive population growth and high prosperity. "Doom" depicted a difficult situation for Switzerland and Europe in the global world, with a slight population decline and few resources for the water sector. "Quality of life" assumed qualitative growth and emphasized sustainable development (Table 2; Lienert et al. 2014). The "status quo" scenario was not developed in the workshop; it is essentially a long-term projection of the current situation (i.e., current population, finances, etc.).

These scenarios provided valuable input, but needed further processing. For the "Boom" scenario with massive population growth (eight times the current population by 2050), the workshop participants presented spatial planning ideas (see Lienert et al. 2014). We later carried out quantitative and simplified spatial planning with two other NRP 61 projects, namely iWaQa (2013) and AGWAM (2013), to ensure better correspondence with likely urban expansion in Switzerland.<sup>8</sup> We also modified the water demand (water usage/person/day).<sup>9</sup>

# 2.4 Step (3): develop alternatives

## 2.4.1 General procedure to develop alternatives

In simple decision problems, one often starts with defined alternatives; the SDM procedure then aims at choosing the best, but environmental management situations are not usually simple. The alternatives are often complex sets of actions that need to be created. The focus of SDM is then "all about the development of creative alternatives that are responsive to the defined objectives" (Gregory et al. 2012a). Good alternatives should be complete, comparable and value-focused (i.e., address key aspects), fully specified, internally coherent and distinct. Three basic steps are recommended: (1) brainstorm management responses, (2) organize these into fully specified alternatives and (3) refine them iteratively (Gregory et al. 2012a). We also recommend Eisenführ et al. (2010), Keeney (1992) and especially Clemen and

<sup>&</sup>lt;sup>8</sup> We based the planning on Swiss standards, preserving agricultural land and forests. We used typical building features in dense areas of Swiss cities (Zurich, Geneva), with up to 10-storey houses, and allocated these to areas earmarked for urban development in the current spatial plans of the study region. We added additional building sites for the Boom scenario and increased the population to 200,000 without "building" skyscrapers.

<sup>&</sup>lt;sup>9</sup> The predictions for water demand are a function of scenario and alternative (e.g. water saving by using rain water or urine-separating toilets). Halving the water demand in the Doom scenario as defined in the workshop, for example, still translates into high water provision for the utilities, since there will likely be large water losses caused by low maintenance (leaky pipes).

Scenario	General characteristics	Water sector
Status Quo (as 2010)	24,200 inhabitants in 4 rural communities near Zürich <sup>a</sup>	Fragmented water governance: 3 WWTP, several water suppliers
	Extensive agriculture	High quality of DW
	Urban growth pressure	Water usage ca. 215 L/person/d (including
	Lake for leisure activities, nature protection zones	small businesses; only household water: 135 L/person/d) <sup>b</sup>
	Eutrophication problems	Insufficient water quality in rivers receiving WW; contains micro- and other pollutants
(A) Boomtown	Highly prosperous region	High-tech water treatment, new technologies
Zürich	200,000 inhabitants	(on-site)
Oberland	Dense urban development	Overall increased water demand, but lower per
	Lake Greifensee is nature	person usage
	protection zone	Dw quanty like today s
	New transportation axes (magnetic levitation train)	WW quality higher than today (remove micropollutants)
(B) Doom	Switzerland and Europe lose attractiveness, globally	High DW demand <sup>c</sup> (162 liter/person/day household use; -25 % WW discharge)
	Strong financial pressure on water	Very bad state of infrastructures
	infrastructures	Population uses own sources (bottled water, rain
	Slight population decline	water)
	Strong urban sprawl	Increasing environmental effects due to low
	Decline of industries	WW treatment
	Communities have to collaborate	Deficient urban drainage; climate change effects (flooding)
(C) Quality of	Highly prosperous region	Higher DW quality
life	Moderate population growth	Lower water demand per person <sup>c</sup>
	(<5 %/year, until 2050 ca. +20 % = 29,000)	Public network, rain retention basins, advanced treatment ponds
	Only 5 % new building areas	Very high quality standards for WW treatment
	Good financial situation	Nutrient reuse from WW
	High environmental and health awareness	

 Table 2
 Summary of four future scenarios for the year 2050

For details, see Lienert et al. (2014)

WWTP wastewater treatment plant, DW drinking water, WW wastewater

<sup>a</sup> The communities are: Egg, Gossau, Grüningen and Mönchaltorf

<sup>b</sup> 215 L water usage/person/day based on average water consumption for households *and small businesses* from 2008 to 2011 in case study communities. In the alternatives, we based our consumption estimations in *households* on statistical data from Switzerland and Austria (see attribute description in Lienert et al. 2014)

<sup>c</sup> Although some groups defined the exact water amount per person and day for their scenario, we did not use these, because water usage also depends on the alternatives and because we based later calculations on different assumptions for the "Doom" scenario (see Methods)

Reilly (2001) for creativity techniques. These include idea checklists, Osborn's 73 idea-spurring questions (Osborn 1963), strategy generation tables (Howard 1988), metaphorical thinking and many more approaches.

"Morphological forced connection" is a creativity technique in which various factors characterizing a problem are brainstormed (e.g., financial strategy) and various specifications are listed under each factor (e.g., constant budget, progressive budget, ...; Clemen and Reilly 2001). Combinations and permutations are then tried out. A "strategy generation table" (Howard 1988) is a more rigorous variant, in which each decision alternative (=strategy) consists of exactly one chosen specification for each factor, which are combined. It is a good framework for easily screening all imaginable combinations for useful candidates. Examples come from business problems or a NASA space-exploration mission (see Clemen and Reilly 2001 and references therein). Strategy generation tables are especially well suited for environmental management problems (e.g., Gregory et al. 2012a, b).

## 2.4.2 Procedure applied in the SWIP application example

In our application example, we used a strategy generation table to create alternatives in the second stakeholder workshop in May 2011. We used the four socio-economic scenarios from the first workshop as a background. Note that this was not necessary for the MCDA, since we analyzed the performance of all alternatives for all scenarios; it was just a way to stimulate creativity. We prepared the strategy generation table beforehand (see Lienert et al. 2014). The 17 factors, which consisted of various specifications, concerned the organizational structure, geographic extent, financial strategy, construction and operation of the infrastructure and system technology for wastewater and drinking water. The 20 participants were split into four mixed groups and assigned to a specific scenario. Each of them created at least two strategic alternatives by choosing a plausible specification for each factor. These backbones were used by the project team to develop detailed and internally consistent alternatives (for feedback, see Sect. 2.2.2).

Ten strategic decision alternatives were created in the stakeholder workshop (Table 3). These were combinations of various technical infrastructure options (e.g., central vs. decentralized treatment), maintenance and rehabilitation strategies (e.g., continuous replacement vs. no rehabilitation) and management aspects (e.g., public vs. privatized organizational forms). After the workshop, we specified the alternatives and ensured internal coherence. We had to create some new factors to distinguish between alternatives: these specified the detailed water and wastewater treatment technologies and several characteristics regarding organizational activities and quality enablers to assess the "% score of EFQM Excellence Model" attribute (Table 1). Narratives for each alternative based on the stakeholders' inputs and the factor specifications are given in Lienert et al. (2014). We also developed some additional variants, especially based on the status quo.

#### 2.5 Feedback about the SDM procedure

We collected stakeholder feedback at each step of the SDM procedure and used this to critically analyze the main advantages and disadvantages of each step and to give recommendations (Table 4; for details, see Lienert et al. 2014).

No.	Alternative name	Description
A1a	Centralized, privatization, high environmental protection	Private firm provides full centralized service for entire region; service as today but with micropollutant removal at WWTP (high environmental protection)
A1b	Centralized, IKA	As A1a, but provider is intercommunal agency (IKA)
A2	Centralized, IKA, rain-stored	Intercommunal agency (IKA) provides full centralized service, but rain is stored for firefighting
A3	Fully decentralized	Fully decentralized system in the responsibility of households with collection of rain water, bottled water from supermarket, and re-use of graywater
A4	Decaying infrastructure, decentralized in outskirts	Mixed responsibilities with minimal community service; decaying central infrastructures in core area, decentralized in outskirts; drinking water with POU systems, or bottled water <sup>a</sup>
A5	Decaying infrastructure everywhere	Community provides minimal service; cheap decentralized infrastructure in responsibility of households (as in outskirts of A4)
A6	Maximal collaboration, centralized	Maximal collaboration in a cooperative that provides full centralized service; micropollutant removal at WWTP; strong focus on storm water retention
A7	Mixed responsibility, fully decentralized with onsite treatment	Cooperative and private responsibility; full decentralization; re-use of treated rainwater at POE; on- site wastewater treatment; nutrient recovery for agriculture; storm water retention as A6 <sup>b</sup>
A8a	Status quo with storm water retention	Status quo with storm water retention
A8b– A8f	Status quo technical variants	Status quo is modeled with different technical variants
A9	Centralized, privatization, minimal maintenance	Consumers choose private contractor that seek revenue maximization; fully centralized system; minimal repairs only upon urgent need for action

Table 3 Summary of strategic decision alternatives (see Lienert et al. 2014)

WWTP wastewater treatment plant

<sup>a</sup> *POU* Point of use treatment in households to achieve drinking water quality; can be done, e.g., on the tabletop or under the sink

<sup>b</sup> *POE* Point of entry (e.g., water treated close to where it enters household; at entry point from centralized water system or after water storage tank)

# **3** Discussion

In this paper, we developed a thorough participatory procedure to support infrastructure planning processes in the water sector. Based on a real case study in Switzerland, we demonstrated how the initial steps of SDM (Gregory et al. 2012a) can be carried out. Below, we compare our application with the general SDM procedure. We discuss the main advantages and disadvantages (Table 4; details in Lienert et al. 2014) before drawing conclusions.

Step	Recommendation	Advantage	Disadvantage
1. Cl	arify decision context		
1.1 C	Case study selection and delimitation of sy	stem boundaries	
	Choose "real problem", i.e. SH need a solution	High willingness of SH to participate	Case study ≠ scientific project
	Clearly define interactions (type, number, length); look for support by	Increase willingness to participate	Lower flexibility to adapt to changes
	important SH (as mediators) Strong commitment of researchers	Better knowledge of case study	Mediators can be difficult to identify
			High time demand
1.2 S	H selection; clarify decision problem with	n SH	
	Stratified sampling (e.g., vertical axis: from local to national/horizontal: engineering, administration, politics)	Ensures broad coverage of SH	Less obvious SH might be missed out
	Face-to-face interviews (e.g., who plays role, is affected, interactions,	Good representation of different perspectives	Very time consuming (costly)
	interests, objectives)	In-depth knowledge	Unrepresentative sample
	(specific: treat SH w. respect/guideline/ creativity/feedback/simple language/ avoid scientific terms)	about SH (e.g., interests, problems, interactions)	
	SH selection with short questionnaire	Much faster procedure	Loss of in-depth
	(Email, phone, internet survey): Who is important/affected? Interests?	Broader (representative) coverage	knowledge
	SH selection with snowball sampling: Who else should we include? Who	Include specific knowledge of SH	Staying very close to initially chosen SH: all
	has very different view?	Include extreme perspectives	belong to same system
	Ask for SH expectations (e.g., what is next step/by whom? Expectations/ hopes/fears/recommendations?)	Clarification: often SH expect practical outcomes (e.g., tool)	Asking may lead to disappointment if expectations are not met
	Clear communication/information material about type of results and which expectations are/are not met	Avoids later disappointment if SH expect other outcomes	Risk of disappointing SH at the start of the project
2. De	fine objectives and attributes		
2.1	Set up objectives on desktop by research team, e.g., based on	Objectives comply with methodol.	Loss of local SH knowledge
	engineering requirements/ sustainability goals	requirements <sup>a</sup> /state-of- the-art	Objectives may not meet SH needs
	Face-to-face interviews; e.g., first open question ("what is fundamental?");	Avoids priming effects Focus on ideas/objectives	Risk: too many/diverging objectives
	then consolidate w. existing objectives	of SH	Risk: ignore methodol. requirem <sup>a</sup>

 Table 4
 Summary of recommendations for the steps of the SDM process, including advantages and disadvantages, based on own experience and stakeholder feedback

Step	Recommendation	Advantage	Disadvantage
2.2	Generate/discuss/consolidate objectives in workshop (e.g.,	Ideally, reflection of all opinions	Risk: objectives cannot be deleted
	brainstorming or present objectives from 2.1; discuss w. neighbor; discuss in plenum to seek consensus; use moderation methods to reduce number)	Better understand other SH opinions Bilateral gives voice to shy SH	Risk: no shared opinion Risk: ignore methodol. requirem <sup>a</sup> Risk: lose control
		Ideally, focus on fundamental obj.	(moderation!)
2.3 G	eneral recommendations for objectives a	nd attributes <sup>b</sup>	
	<i>Understandability</i> : Use attributes common in field (weighting by all SH; elicit value function from experts)	Based on scientific evidence Generalizable to other cases	Technical/natural-scientific attributes difficult for non- expert SH
	<i>Missing or irrelevant objectives:</i> Generate objectives with intensive SH interaction (see 2.1, 2.2 above)	If SH regards objective as irrelevant: give weight of zero	Missing objectives cannot be added later; test sensitivity to this objective
	<i>Attribute ranges</i> : define generalizable attributes; use relative numbers	Allows for up- or down- scaling in other case	Large ranges may be unrealistic
	(absolute numbers for case study example; elicitation: avoid "range effect" bias)	studies	Relative numbers may be less tangible/more difficult to understand
	<i>Preferential independence</i> : try to fulfill; check validity ("do preferences depend on levels of other attributes?")	If this holds: simple additive aggregation model may be used	If not given: more complex models needed (e.g., multiplicative)
	Minimum criteria: some SH insist on minimal requirements, e.g., laws; discuss implication with SH	Easy implementation in MCDA with minimum aggregation model	Strong implications: exclusion of all alternatives not meeting minimum
Devel	op future scenarios		
	Capture future uncertainty w.r.t. socio-economic development with	Highly stimulating, very creative, fun	Risk: not dealing with real problems
	snap-shot images. Must be very well prepared and moderated; convey that	Creates team feeling; raises interest	Only limited participants possible
	it is real science!	Invites thinking broadly about future	Risk that things get out of control
3. Ide	entify and create decision alternatives <sup>c</sup>		
	SH workshop using creativity technique; e.g., create storylines of	Alternatives are relevant to SH	Alternatives are not well worked-out: require
	alternatives with scenarios as background	Reduces anchoring on status quo	turther processing for MCDA

# Table 4 continued

Step	Recommendation	Advantage	Disadvantage
	Combine creativity (above) with rigorous technique; e.g., strategy generation table (with/without SH participation)	All important elements are covered Internal consistency of alternatives	Not very creative; tedious work Rather time-consuming procedure

#### Table 4 continued

For details, see Lienert et al. (2014)

SH stakeholders

<sup>a</sup> Objectives should comprehensively cover the decision, be fundamental, complete, concise, sensitive (distinguish between alternatives), non-ambiguous, understandable, simple, non-redundant and be preferentially independent (to allow for an additive value model). Based on feedback from later MCDA interviews for preference elicitation, not all requirements were met for all SH; see Lienert et al. (2014)

<sup>b</sup> Based on feedback mentioned in<sup>a</sup>

<sup>c</sup> Feedback concerning hypothetical alternatives and trade-off questions required in MCDA preference elicitation, see Lienert et al. (2014)

## 3.1 Step (1): clarify the decision context

In environmental management, a single solution is commonly sought to a pressing problem. However, other decision types might also be pursued, such as "linked choices" or a ranking of risks (Gregory et al. 2012a). Decisions will sometimes be repeated and an efficient, defensible decision system needs to be established. The SDM framework developed here to support sustainable water infrastructure planning (SWIP 2014) belongs to this type. The SWIP approach must be transferable to other cases and accepted by the stakeholders involved. This is why we stressed the first structuring steps of the SDM process so much.

Selecting stakeholders is tricky even with the systematic approach that we followed. Gregory et al. (2012a) also acknowledge that it can be surprisingly difficult to identify the decision makers. Even in one-off governmental (environmental) decisions, stakeholders other than the official representatives may have to be involved. It is usually unclear whether the participants of the SDM process (Gregory et al. 2012a suggest five to twenty-five people) represent society in general at all well; these are often people with strong interests in the outcomes. We think that the general SDM process of Gregory et al. (2012a) can benefit from integrating tools for systematic stakeholder selection to ensure good representation. We exemplified this in our SWIP project with a detailed stakeholder and social network analysis (see Lienert et al. 2013 and references therein). This was based on 27 faceto-face interviews that lasted 2-4 h each. In our case, therefore, stakeholder characterization was linked to extensive effort, which absorbed over a year of the work of a PhD student (to set up interview guidelines, find suitable participants, organize, carry out and transcribe interviews and analyze data). In most practiceoriented SDM applications, we think that a short questionnaire among actors will suffice to ensure a fair representation of different perspectives (Table 4; details in Lienert et al. 2014). However, this still entails more effort than proposed by Gregory et al. (2012a).

Selecting the case study in research projects is typically driven by scientific considerations and less by the need to solve a real-world problem (Renner et al. 2013). Although this also applied to our SWIP example, it is problematic because it can hinder later collaboration with stakeholders (Table 4; Lienert et al. 2014). In our case, we invested considerable time to convince stakeholders to collaborate. We had to rely on their goodwill to give us access to data or to participate in interviews after regular working hours. We, therefore, strongly recommend choosing a "real problem" as an application, also in scientific projects. To increase the willingness to participate, we recommend defining the type, number and length of interactions. Moreover, the expectations of stakeholders often differ from what science can typically offer (e.g., Lang et al. 2012; Renner et al. 2013). For example, some of our interview partners expected a simple decision tool for infrastructure planning, which we cannot develop as part of this project (Table 4). To avoid disappointment, it is essential to ask about expectations and communicate the results that can or cannot be provided from the start.

## 3.2 Step (2): define objectives and attributes

In the SWIP example, it was extremely time-intensive to generate the objectives hierarchy. In the first desktop top-down procedure (Clemen and Reilly 2001), the objectives were discussed in the monthly meetings of the scientific project team and intermittently processed during a year. The main advantage of this top-down approach is that we are sure that the objectives meet the engineering as well as SDM requirements, i.e. invalid objectives are avoided and there is no double counting (see Sect. 2.2; Table 4; details in Lienert et al. 2014).

We judge our approach to consider individual stakeholder perspectives in faceto-face interviews as highly beneficial (see Sect. 2.2, also concerning time requirement). Personal viewpoints can then be included on an equal footing with consensus opinions. Priming effects can be avoided using open questions. Interviews are not commonly used to generate objectives. Creative brainstormingtype stakeholder workshops, as recommended by Gregory et al. (2012a), are usually described in the literature. The advantage of workshops is that fast agreement is possible (in our case 5 h for the workshop plus a few days preparation). Structuring tools can support the workshop and visualization with, e.g., means-ends networks is recommended (also see Clemen and Reilly 2001 and Sect. 2.2). However, workshops risk missing fundamental aspects because of a premature consensus (the famous "groupthink" phenomenon"—Janis 1972; 1982; see, e.g., review by Kerr and Tindale (2004)).

The generation of good attributes applicable to other cases again took up several months of intermittent PhD student work. We had to use some "proxy attributes", which are preferably avoided (see Sect. 2.2), but often found "natural attributes" based on engineering considerations. The integration of environmental and societal objectives with traditional technical and economic indicators is a recent development in engineering (e.g., Ashley et al. 2008; Balkema et al. 2001; Lundie et al. 2004; Palme et al. 2005). We hope to contribute to it by presenting our attributes in detail (Table 1; details in Lienert et al. 2014). We additionally focused on the

formal requirements for objectives according to decision theory, which may have been less familiar to engineering approaches, such as LCA. To make the proxy as well as the natural attributes more tangible, we combined them with narratives relating to the status quo and the best- and worst-possible cases (Lienert et al. 2014), as recommended by (Gregory et al. 2012a). This was especially useful for the later elicitation of stakeholder preferences for the MCDA (Scholten et al. 2014b; Zheng et al. 2014). We generalized the attributes wherever possible; e.g., the attribute of "good chemical state of watercourses" was set up together with the iWaQa project (2013) and covers the worst- and best-possible general case of water quality indicators (Schuwirth et al. 2012). Similarly, "recovery of nutrients" from wastewater covers the whole range from 0 (as today) to 100 % (e.g., urine source separation and fecal collection; Larsen et al. 2009, 2012).

The aim of the SWIP project to build a comprehensive, generalizable objectives hierarchy contrasts with the condition of conciseness (e.g., Belton and Stewart 2003; Clemen and Reilly 2001; Eisenführ et al. 2010; Gregory et al. 2012a; Keeney 1992; Keeney and Raiffa 1976). Gregory et al. (2012a) propose using only six to ten objectives, because people cannot keep track of more. If more seem necessary, the objectives can be grouped into sub-objectives. We did this and built objectives hierarchy with only six top-level objectives (Fig. 1). Gregory et al. (2012a) further recommend context-specific rather than universal-usage objectives. The SWIP objectives hierarchy proposed here (Table 1) is a compromise, since the aim is to support different, but specific decisions in water infrastructure planning rather than general water management decisions. We encourage the use of our SWIP objectives hierarchy, but advise others to carefully discuss the exclusion of objectives that are irrelevant to their specific application. Moreover, the attribute ranges (Lienert et al. 2014) need to be adapted to other alternatives and system boundaries. If natural attributes are available in cases where we used proxies, these should be chosen instead.

## 3.3 Future scenarios

Scenario planning (e.g., Ringland 2002; Schnaars 1987; Schoemaker 1995) is not a standard part of MCDA or SDM, but is recommended by Gregory et al. (2012a) to structure situations where it is difficult to assign probabilities. We found the combination of SDM with scenario planning highly fruitful. In our case study, the scenario workshop was the event that was the most fun for stakeholders. For example, one participant stated that: "It's great to step back from daily routine, question the current system and let your imagination run freely to think about the world in 2050". We made similar observations in other scenario workshops (Lienert et al. 2006; Störmer et al. 2009; Truffer et al. 2010). We recommend stimulating workshops to get people "on board" and create a good project feeling. A risk of having fun is to imply that the project does not deal seriously with the stakeholder's problems (Table 4; Lienert et al. 2014). So it is important to moderate workshops carefully. Workshops can host only few participants, but have the advantage of generating results quickly. In our case, we invested a few days in preparing the 5-h workshop. However, the PhD students needed around another 4–5 weeks to specify

the Boom scenario in particular, which needed extensive "building" of new infrastructure. This was necessary for the following MCDA, but is not required if SDM is used only for structuring.

Scenario planning has recently entered the MCDA literature. This tool is designed to capture substantial external (scenario) uncertainties for strategic decision-making. In our project, we followed Goodwin and Wright (2001), who assume that the decision makers' preferences do not change with respect to different futures. Hence, each stakeholder's preferences are elicited only once for the MCDA, instead of once for each scenario (e.g., Karvetski et al. 2009, 2011; Lambert et al. 2012; Montibeller et al. 2006; Ram and Montibeller 2013; Ram et al. 2011; Stewart et al. 2013). We argue that we *have* to make decisions (about water infrastructures) today. These are grounded in the given state of the world, our subjective preferences and our ideas about the future. The preferences of each stakeholder include a subjective view about current conditions and a likely future. We emphasize that these individual future views are not captured by the scenarios: they do not contain a prediction<sup>10</sup> of what will happen, nor of the stakeholder's implicit beliefs.<sup>11</sup> If we use consistent preferences, we must ensure that the range of each attribute spans the entire possible (but uncertain) outcome for all scenarios (e.g., Stewart et al. 2013; ranges see Lienert et al. 2014). Thus, MCDA modeling efforts increase because we estimate the performance of each alternative for each attribute with respect to all four scenarios.

#### 3.4 Step (3): develop alternatives

There are many ways to creatively generate alternatives (see Sect. 2.4). In our application, we combined a desktop approach with a stakeholder workshop. This ensured that stakeholders understand our methods in that alternatives are relevant to them and that they are subsequently better accepted (Gregory et al. 2012a). It also avoids overlooking issues obvious to local practitioners. We also found the combination of the "strategy generation table" (Gregory et al. 2012b; Howard 1988) with scenarios as background to be highly effective. In decision-making, there is a very strong tendency to anchor on status quo alternatives (Nutt 2004). We thus expected stakeholders to create conventional infrastructure alternatives under "Status Quo", while the "Boom" scenario triggered high-tech on-site solutions and the "Doom" scenario cheap and simple alternatives (Lienert et al. 2014). The strategy generation table then forced participants to rigorously cover the main elements, thus contributing to the basic requirements of the alternatives, i.e. internal consistency, completeness and comparability (e.g., Gregory et al. 2012a; Keeney and Raiffa 1976). The strategy generation table addresses this well, but has the drawback of involving tedious work. We thus recommend generating storylines in a

<sup>&</sup>lt;sup>10</sup> "Second, scenario analysis usually tries to identify a set of possible futures, each of whose occurrence is plausible but not assured. This combination of offering more than one forecast, and offering it in form of a narrative, is deemed by advocates to be a more reasonable approach than trying to predict (to four significant decimal places) what *will* happen in *the* future" (Schnaars 1987, p. 106).

<sup>&</sup>lt;sup>11</sup> The *sum* of the probabilities for the realization of the scenarios is not 1 but can be anywhere between 0 and 1.

creative stakeholder process, but letting the project team provide the factor specifications (Table 4; Lienert et al. 2014). The time demand was similar to the scenario workshop: preparation took a few days, but the PhD students invested 3–5 weeks thereafter to specify the detailed alternatives for the MCDA.

A further advantage of the strategy generation table is that it allows for fast screening of *all* imaginable strategies (Clemen and Reilly 2001). Thus, it is possible to check whether each cell in the table is reflected in an alternative. This was mostly the case in our SWIP example (Lienert et al. 2014). It is recommended to iteratively improve or create new alternatives in SDM processes (Gregory et al. 2012a). An important advantage of MAUT (contrary to outranking procedures) is that alternatives can easily be added later (e.g., Keeney and Raiffa 1976).

Moreover, in our SWIP application, feedback from later MCDA interviews indicated that some stakeholders had difficulties in formulating preferences about unconventional alternatives (e.g., fully decentralized wastewater disposal; e.g., Guest et al. 2009; Larsen et al. 2009, 2012; Libralato et al. 2012). Gregory et al. (2012a) discuss the opposite problem, namely that stakeholders suggest alternatives which experienced environmental managers know to be unfeasible. They recommend including *all* proposed alternatives and using iteration in the SDM workshops to check how well they perform. We followed this recommendation in our example and included all alternatives in the later MCDA. However, in the later interviews for preference elicitation, we explained the reasons for including unconventional alternatives; e.g., to provide general insights that go beyond the daily problems covered by the case study (Scholten et al. 2014b; Zheng et al. 2014).

## 4 Conclusions and outlook

From the initial SDM structuring steps (Gregory et al. 2012a) applied to the SWIP case study, we can learn that the fundamental objectives of "good water supply" and "safe water disposal" (Fig. 1) were undisputed among the stakeholders. Feedback from interviews and workshops indicates that "intergenerational equity" and "high social acceptance" seem less important. Alternatives involving privatization or mergers (A1, A2; Table 3) perform especially well with respect to the "high quality of management and operations" and could help overcome deficiencies due to the current fragmentation of the Swiss water sector (Dominguez et al. 2011; Lienert et al. 2013). Thus, the conventional solution (A8) may dominate alternatives A1 or A2. Negative aspects of decentralized solutions (time and area demand for end users; e.g., A3, A4, A5, A7) are also characterized by objectives of "high social acceptance"; if these are not important, they could perform well. On the other hand, a positive aspect of decentralized alternatives is their flexibility: if "intergenerational equity" is unimportant, flexibility has little positive effect. Thus, we cannot conclusively dismiss decentralized alternatives at this stage, especially since their performance also depends on the scenario. A further analysis must follow the initial structuring phase.

In our case, we combine the SDM framework with more quantitative MAUT analyses (e.g., Belton and Stewart 2003; Eisenführ et al. 2010; Keeney and Raiffa 1976). Models are developed in our SWIP project that predict the performance and

decay of water supply and wastewater systems (Egger et al. 2013; Scheidegger et al. 2011, 2013; Scholten et al. 2013, 2014a). We elicited stakeholder preferences in second interviews (weights, single-attribute value functions, aggregation schemes, risk attitudes) and are currently carrying out MAUT analyses (Scholten et al. 2014b; Zheng et al. 2014). In this way, we hope to identify one or several robust alternatives that perform well for most stakeholders in all future scenarios.

Adding a formal MCDA to the SDM structuring process is one option. Obviously, our thorough SDM procedure comprising "only" the initial steps is lengthy and expensive. In many cases, it may suffice to explore important issues by relying on elements of our work, which is why we present more details in Lienert et al. (2014). For example, our objectives hierarchy (Fig. 1) and our strategic decision alternatives (Table 3) could be adapted in further analyses. New alternatives can easily be created with the strategy generation table (Lienert et al. 2014). An engineering firm might estimate the performance of the decision alternatives on the basis of our attributes (Table 1). Once this information is available, more resources may be put into the most promising alternatives.

We strongly encourage environmental managers to consider the SDM approach (Gregory et al. 2012a). Setting up difficult decision problems along the initial SDM steps will help them to better structure their case. We are convinced that it will prove to be highly useful to carefully think about: (1) delimiting the problem and defining stakeholders, (2) discussing *what* one actually wants to achieve, and (3) coming up with creative ideas of *how* these objectives can be achieved. We regard this as useful even if no quantitative MCDA evaluation follows to support decisionmaking, but for instance a scientific risk assessment or a cost-benefit analysis. Structuring the decision along the proposed lines will help to avoid overlooking important stakes and uncertainties, will clarify the nature of the trade-offs that have to be made, and will open-up thinking to allow for more imaginative and better defensible solutions.

We hope to contribute to MCDA, but also to real decision-making with this work. Hopefully, we can provide some guidance to engineers or community planners who are confronted with the "daunting challenge" (Milly et al. 2008)—in the face of an increasingly uncertain future—of finding sustainable solutions for safe water supplies and wastewater disposal, which are of vital importance to us all.

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